



Academic License Agreement Annual Fee Worksheet - EMEA

DECEMBER 2017

[Academic Program Information Link](#)

Product Selection Instructions:

As part of the compliance and annual order process, this worksheet must be sent to EMEA_Contract_Admin@MicroFocus.com (for Europe, Middle East, Africa) or contractadmin@MicroFocus.com (rest of world).

Please indicate the models you will be using: FTE Model; Workstation Model; Dept. Workstation Model; Mobile Device

PRODUCT CALCULATION INSTRUCTIONS:

A. Place a mark in the column Model Selected box of the product(s) you wish to purchase OR select a Value Bundle. **If a Value Bundle is not selected, at least four (4) products must be selected.** There is a \$5000 minimum purchase requirement on the ALA.

B. Calculate the Total Bundled Price (TBP) by adding the appropriate prices of the products selected and the appropriate pricing model. You should have a Total Bundled Price (TBP) for each pricing model (Workstation/Dept Workstation, FTE, Mobile Device) from which you are purchasing.

C. The Total Bundled Price will be used to calculate the Annual Fee.

You may not use the FTE model in calculating your Annual Fee unless your FTE population exceeds your Workstation count.

TO PREVENT DELAYS IN PROCESSING YOUR RENEWAL ORDER, PLEASE SUBMIT BOTH YOUR PURCHASE ORDER AND COMPLETED WORKSHEET TOGETHER

MOBILE DEVICE LICENSE:

Upon purchase of a license for ZENworks Mobile Management, the following terms become part of Your ALA.

To acquire a Mobile Device License, You must purchase a license for each Mobile Device. To acquire a FTE license, you must purchase a license for all FTE. Subject to the terms and conditions of this Agreement, the license purchase authorizes You to install and use one copy of the Mobile Management Application on each Mobile Device (for an FTE license, for each Mobile Device used by an FTE person). This license allows You to use the Software solely to manage licensed Mobile Devices. You may not use or allow the use of the Software other than for Your own internal purposes.

Mobile Device means each smartphone, tablet, laptop, netbook or other device with wireless capability: (1) on which any portion of the Software is installed or used, or (2) from which any portion of the Software is accessed.

Mobile Management Application means the module included with the Software that is installed on a Mobile Device for management by the server Software. The Software may include a level of encryption data security for communications with Your email platform. You assume full responsibility for the establishment of appropriate security measures to control access to the solution. Airtime services are not provided by or through Micro Focus; You assume full responsibility for issues relating to use and the availability of airtime services.

FTE LICENSE:

Customer must purchase an FTE License for each FTE.

The number of Customer's FTEs shall be calculated as the sum of:

(a) Faculty and Staff FTEs. For the prior academic year, the number of full-time faculty and staff plus the total number of hours worked by part-time faculty and staff in an average work week divided by 40; and

(b) Student FTEs. For the prior academic year, the number of full-time students plus the total number of part-time student credit hours divided by the number of credit hours that Customer uses to identify full-time status.

For Customers that declare a student FTE count in a report to an accreditation or governing board or a government agency, the student FTE account will be the greater of the calculation in subpart (b) above or the FTE count contained in such report.

The FTE calculation for each category of faculty, staff, and students, must be demonstrated through a verifiable means that may include use of an audited annual report, an organization's human resource system, or the government website, government report, or other published report provided by Customer that shows accurate information.

Upon mutual agreement of the source of the data used for the FTE calculations, Licensor will accept calculations based on the source that are up to one year old.

NOTE: Any hospital approved by Micro Focus to purchase under the ALA must purchase under the Workstation pricing schedule. Any school not purchasing as an entire unit must purchase using the Department Workstation Pricing schedule. This note does not apply to the purchase of a Mobile Device License.

NOTE on SUSE: ALA offerings that include SUSE are available only for renewing customers.

DESIGNATED AGREED UPON SOURCE OF DATA FOR FTE CALCULATION

By signing below, Customer certifies that as of the date below, the information contained herein (or attached) is complete and accurate to the best of its knowledge.

Customer Signature: _____

Printed Name: _____ Date: _____

Product Description	Product Model	Model Selected	Part Number	Price (\$ USD)
Mobile Device License				
ZENworks Mobile Management Initial FTE Academic License	FTE		876-000925-I	\$ 3.30
ZENworks Mobile Management Academic Renewal FTE License	FTE		876-000925	\$ 3.30
ZENworks Mobile Management Initial FTE Academic License 1-Device	Mobile Device		876-000882-I	\$ 17.00
ZENworks Mobile Management Renewal Academic License 1-Device	Mobile Device		876-000882	\$ 17.00
ZENworks Mobile Workspace Initial FTE Academic License	Mobile Device		876-001095	\$ 1.50
ZENworks Mobile Management Renewal Academic License 1-Device	Mobile Device		876-001095-I	\$ 1.50

Bundled Products

ISM Value bundle includes: Identity Manager Standard Edition, Access Manager, Sentinel Log Manager 500 EPS, Identity Manager Integration Module for Database and Identity Manager Integration Module for Tools.

ISM Value Bundle FTE Academic License Initial	FTE		876-000676-I	\$ 7.80
ISM Value Bundle FTE Academic License	FTE		876-000676	\$ 7.80
ISM Value Bundle Workstation Academic License Initial	Workstation		876-000677-I	\$ 32.00
ISM Value Bundle Workstation Academic License	Workstation		876-000677	\$ 32.00
ISM Value Bundle Department Workstation Academic License Initial	Dept Workstation		876-000678-I	\$ 42.00
ISM Value Bundle Department Workstation Academic License	Dept Workstation		876-000678	\$ 42.00

Identity Tracking Product Bundle also includes: Access Manager 4.0, Identity Manager Advanced Edition, Sentinel 6.1 Rapid Deployment

Identity Tracking Product Bundle FTE Academic	FTE		876-000619	\$ 13.00
Identity Tracking Product Bundle Workstation Academic	Workstation		876-000620	\$ 49.00
Identity Tracking Product Bundle Department Workstation Academic	Dept Workstation		876-000621	\$ 58.00

Novell Open Workgroup Suite includes: Open Enterprise Server, GroupWise, Novell Vibe, ZENworks Configuration Management, ZENworks Endpoint Security Management (counts as four product menu choices)

Novell Open Workgroup Suite Initial FTE Academic License	FTE		876-000474-I	\$ 7.80
Novell Open Workgroup Suite Renewal FTE Academic License	FTE		876-000474	\$ 7.80
Novell Open Workgroup Suite Initial Workstation Academic License	Workstation		876-000475-I	\$ 39.00
Novell Open Workgroup Suite Renewal Workstation Academic License	Workstation		876-000475	\$ 39.00
Novell Open Workgroup Suite Initial Department Workstation Academic License	Dept Workstation		876-000476-I	\$ 47.00
Novell Open Workgroup Suite Renewal Department Workstation Academic License	Dept Workstation		876-000476	\$ 47.00

SUSE LINUX Enterprise Server/ZENworks Linux Management/Novell Linux Desktop Bundle (counts as three product menu choices)

SUSE Linux Enterprise Server/ZENworks Linux Management/SUSE Linux Enterprise Desktop Bundle FTE Academic License	FTE		876-000326	\$ 5.00
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SUSE Linux Enterprise Server/ZENworks Linux Management/SUSE Linux Enterprise Desktop Bundle Workstation Academic License	Workstation		876-000327	\$ 21.75
SUSE Linux Enterprise Server/ZENworks Linux Management/SUSE Linux Enterprise Desktop Bundle Department Workstation Academic License	Dept Workstation		876-000328	\$ 27.00
*Value Bundle I Contains Open Enterprise Server, ZENworks Configuration Management, Identity Manager Standard Edition, GroupWise, and SUSE Linux Enterprise Server x86/AMD64/Intel64.				
Value I Bundle Initial FTE Academic License	FTE		976-000359-I	\$ 7.50
Value I Bundle Initial FTE Academic License	FTE		976-000359	\$ 7.50
Value I Bundle Initial FTE Academic License	Workstation		976-000360-I	\$ 37.00
Value I Bundle Initial FTE Academic License	Workstation		976-000360	\$ 37.00
Value I Bundle Initial FTE Academic License	Dept Workstation		976-000361-I	\$ 45.00
Value I Bundle Initial FTE Academic License	Dept Workstation		976-000361	\$ 45.00
*Value Bundle II Contains Open Enterprise Server, ZENworks Configuration Management, ZENworks Patch Management, ZENworks Linux Management, Identity Manager Standard Edition, GroupWise, SUSE Linux Enterprise Server x86/AMD64/Intel64. Add-on products may be purchased for an additional price.				
Value II Bundle Initial FTE Academic License	FTE		976-000362-I	\$ 9.70
Value II Bundle Renewal FTE Academic License	FTE		976-000362	\$ 9.70
Value II Bundle Initial Workstation Academic License	Workstation		976-000363-I	\$ 47.00
Value II Bundle Renewal Workstation Academic License	Workstation		976-000363	\$ 47.00
Value II Bundle Initial Department Workstation Academic License	Dept Workstation		976-000364-I	\$ 58.00
Value II Bundle Renewal Department Workstation Academic License	Dept Workstation		976-000364	\$ 58.00
Windows Value bundle includes: ZENworks Configuration Management, ZENworks Patch Management, ZENworks Asset Management and File Management Suite				
Windows Value Bundle I Initial FTE Academic License	FTE		876-000673-I	\$ 7.50
Windows Value Bundle I Renewal FTE Academic License	FTE		876-000673	\$ 7.50
Windows Value Bundle I Initial Workstation Academic License	Workstation		876-000686-I	\$ 40.00
Windows Value Bundle I Renewal Workstation Academic License	Workstation		876-000686	\$ 40.00
Windows Value Bundle I Initial Department Workstation Academic License	Dept Workstation		876-000687-I	\$ 50.00
Windows Value Bundle I Renewal Department Workstation Academic License	Dept Workstation		876-000687	\$ 50.00
ZENworks Value Bundle includes: ZENworks Configuration Management, ZENworks Patch Management, ZENworks Asset Management and ZENworks Application Virtualization				
ZENworks Value Bundle Initial FTE Academic License	FTE		876-000679-I	\$ 7.50
ZENworks Value Bundle Renewal FTE Academic License	FTE		876-000679	\$ 7.50
ZENworks Value Bundle Initial Workstation Academic License	Workstation		876-000680-I	\$ 38.00
ZENworks Value Bundle Renewal Workstation Academic License	Workstation		876-000680	\$ 38.00
ZENworks Value Bundle Initial Department Workstation Academic License	Dept Workstation		876-000681-I	\$ 47.00
ZENworks Value Bundle Renewal Department Workstation Academic License	Dept Workstation		876-000681	\$ 47.00
Additional Products (Select as many additional products as desired)				
Turbo for Micro Focus Desktop Containers Initial Department Workstation Academic License	Dept Workstation		876-001046-I	\$ 5.90
Turbo for Micro Focus Desktop Containers Renewal Department Workstation Academic License	Dept Workstation		876-001046	\$ 5.90
Turbo for Micro Focus Desktop Containers Professional Initial FTE Academic License	FTE		876-001043-I	\$ 1.20
Turbo for Micro Focus Desktop Containers Professional Renewal FTE Academic License	FTE		876-001043	\$ 1.20
Turbo for Micro Focus Desktop Containers Initial Workstation Academic License	Workstation		876-001045-I	\$ 4.80
Turbo for Micro Focus Desktop Containers Renewal Workstation Academic License	Workstation		876-001045	\$ 4.80
Novell Cluster Services Initial FTE Academic License	FTE		876-000255-I	\$ 1.30
Novell Cluster Services Renewal FTE Academic License	FTE		876-000255	\$ 1.30
Novell Cluster Services Initial Workstation Academic License	Workstation		876-000256-I	\$ 6.20
Novell Cluster Services Renewal Workstation Academic License	Workstation		876-000256	\$ 6.20
Novell Cluster Services Initial Department Workstation Academic License	Dept Workstation		876-000257-I	\$ 7.80
Novell Cluster Services Renewal Department Workstation Academic License	Dept Workstation		876-000257	\$ 7.80
Micro Focus Dynamic File Services Renewal FTE Academic e-License	FTE		876-000920	\$ 1.40
Micro Focus Dynamic File Services Renewal Workstation Academic e-License	Workstation		876-000921	\$ 5.80
Micro Focus Dynamic File Services Renewal Department Workstation Academic e-License	Dept Workstation		876-000922	\$ 7.30
Advanced Authentication Enterprise Edition Renewal FTE Academic License	FTE		876-001097	\$ 1.50
Advanced Authentication Enterprise Edition Initial FTE Academic License	FTE		876-001097-I	\$ 1.50
Advanced Authentication Enterprise Edition Renewal Workstation Academic License	Workstation		876-001098	\$ 6.80
Advanced Authentication Enterprise Edition Initial Workstation Academic License	Workstation		876-001098-I	\$ 6.80
Advanced Authentication Enterprise Edition Renewal Department Workstation Academic License	Dept Workstation		876-001099	\$ 8.50
Advanced Authentication Enterprise Edition Initial Department Workstation Academic License	Dept Workstation		876-001099-I	\$ 8.50
Advanced Authentication Remote Access Edition Renewal FTE Academic License	FTE		876-001102	\$ 0.61
Advanced Authentication Remote Access Edition Initial FTE Academic License	FTE		876-001102-I	\$ 0.61
Advanced Authentication Remote Access Edition Renewal Workstation Academic License	Workstation		876-001103	\$ 2.80
Advanced Authentication Remote Access Edition Initial Workstation Academic License	Workstation		876-001103-I	\$ 2.80
Advanced Authentication Remote Access Edition Renewal Department Workstation Academic License	Dept Workstation		876-001104	\$ 3.50
Advanced Authentication Remote Access Edition Initial Department Workstation Academic License	Dept Workstation		876-001104-I	\$ 3.50
Advanced Authentication Federation Connector Renewal FTE Academic License	FTE		876-001107	\$ 0.27
Advanced Authentication Federation Connector Initial FTE Academic License	FTE		876-001107-I	\$ 0.27
Advanced Authentication Federation Connector Renewal Workstation Academic License	Workstation		876-001108	\$ 1.20
Advanced Authentication Federation Connector Initial Workstation Academic License	Workstation		876-001108-I	\$ 1.20
Advanced Authentication Federation Connector Renewal Department Workstation Academic License	Dept Workstation		876-001109	\$ 1.50
Advanced Authentication Federation Connector Initial Department Workstation Academic License	Dept Workstation		876-001109-I	\$ 1.50
GroupWise Initial FTE Academic License	FTE		876-000569-I	\$ 1.70
GroupWise Renewal FTE Academic License	FTE		876-000569	\$ 1.70
GroupWise Initial Workstation Academic License	Workstation		876-000570-I	\$ 7.00
GroupWise Renewal Workstation Academic License	Workstation		876-000570	\$ 7.00
GroupWise Initial Department Workstation Academic License	Dept Workstation		876-000571-I	\$ 8.80
GroupWise Renewal Department Workstation Academic License	Dept Workstation		876-000571	\$ 8.80
GroupWise Coexistence Solution for Exchange Initial FTE Academic Subscription	FTE		876-000942-I	\$ 0.32
GroupWise Coexistence Solution for Exchange Renewal FTE Academic Subscription	FTE		876-000942	\$ 0.32
Novell Messenger Initial FTE Academic License	FTE		876-000972-I	\$ 0.24
Novell Messenger Renewal FTE Academic License	FTE		876-000972	\$ 0.24
NetIQ Access Manager Initial FTE Academic License	FTE		876-000459-I	\$ 3.20
NetIQ Access Manager Renewal FTE Academic License	FTE		876-000459	\$ 3.20
NetIQ Access Manager Initial Workstation Academic License	Workstation		876-000460-I	\$ 17.00
NetIQ Access Manager Renewal Workstation Academic License	Workstation		876-000460	\$ 17.00
NetIQ Access Manager Department Initial Workstation Academic License	Dept Workstation		876-000461-I	\$ 20.00
NetIQ Access Manager Department Renewal Workstation Academic License	Dept Workstation		876-000461	\$ 20.00
NetIQ Identity Manager Standard Edition Initial FTE Academic License	FTE		976-000289-I	\$ 3.20
NetIQ Identity Manager Standard Edition Renewal FTE Academic License	FTE		976-000289	\$ 3.20
NetIQ Identity Manager Standard Edition Initial Workstation Academic License	Workstation		976-000290-I	\$ 17.00
NetIQ Identity Manager Standard Edition Renewal Workstation Academic License	Workstation		976-000290	\$ 17.00
NetIQ Identity Manager Standard Edition Department Initial Workstation Academic License	Dept Workstation		976-000291-I	\$ 20.00
NetIQ Identity Manager Standard Edition Department Renewal Workstation Academic License	Dept Workstation		976-000291	\$ 20.00
NetIQ Identity Manager Advanced Edition Initial FTE Academic License	FTE		876-000700-I	\$ 6.10
NetIQ Identity Manager Advanced Edition Renewal FTE Academic License	FTE		876-000700	\$ 6.10

NetIQ Identity Manager Integration Module for Help Desk Department Initial Workstation Academic License	Dept Workstation		976-000311-I	\$ 8.40
NetIQ Identity Manager Integration Module for Help Desk Department Renewal Workstation Academic License	Dept Workstation		976-000311	\$ 8.40
NetIQ Identity Manager Integration Module for Linux and Unix Initial FTE Academic License	FTE		976-000379-I	\$ 2.50
NetIQ Identity Manager Integration Module for Linux and Unix Renewal FTE Academic License	FTE		976-000379	\$ 2.50
NetIQ Identity Manager Integration Module for Linux and Unix Initial Workstation Academic License	Workstation		976-000380-I	\$ 11.00
NetIQ Identity Manager Integration Module for Linux and Unix Renewal Workstation Academic License	Workstation		976-000380	\$ 11.00
NetIQ Identity Manager Integration Module for Linux and Unix Department Initial Workstation Academic License	Dept Workstation		976-000381-I	\$ 14.00
NetIQ Identity Manager Integration Module for Linux and Unix Department Renewal Workstation Academic License	Dept Workstation		976-000381	\$ 14.00
NetIQ Identity Manager Integration Module for Linux and Unix User Settings Initial FTE Academic License	FTE		976-000394-I	\$ 2.50
NetIQ Identity Manager Integration Module for Linux and Unix User Settings Renewal FTE Academic	FTE		976-000394	\$ 2.50
NetIQ Identity Manager Integration Module for Linux and Unix User Settings Initial Workstation Academic License	Workstation		976-000395-I	\$ 11.00
NetIQ Identity Manager Integration Module for Linux and Unix User Settings Renewal Workstation Academic License	Workstation		976-000395	\$ 11.00
NetIQ Identity Manager Integration Module for Linux and Unix User Settings Department Initial Workstation Academic License	Dept Workstation		976-000396-I	\$ 14.00
NetIQ Identity Manager Integration Module for Linux and Unix User Settings Department Renewal Workstation Academic License	Dept Workstation		976-000396	\$ 14.00
NetIQ Identity Manager Integration Module for Message System Initial FTE Academic License	FTE		976-000349-I	\$ 0.78
NetIQ Identity Manager Integration Module for Message System Renewal FTE Academic License	FTE		976-000349	\$ 0.78
NetIQ Identity Manager Integration Module for Message System Initial Workstation Academic License	Workstation		976-000350-I	\$ 3.40
NetIQ Identity Manager Integration Module for Message System Renewal Workstation Academic License	Workstation		976-000350	\$ 3.40
NetIQ Identity Manager Integration Module for Message System Department Initial Workstation Academic License	Dept Workstation		976-000351-I	\$ 4.20
NetIQ Identity Manager Integration Module for Message System Department Renewal Workstation Academic License	Dept Workstation		976-000351	\$ 4.20
NetIQ Identity Manager Integration Module for Midrange Initial FTE Academic License	FTE		976-000384-I	\$ 0.78
NetIQ Identity Manager Integration Module for Midrange Renewal FTE Academic License	FTE		976-000384	\$ 0.78
NetIQ Identity Manager Integration Module for Midrange Initial Workstation Academic License	Workstation		976-000385-I	\$ 3.40
NetIQ Identity Manager Integration Module for Midrange Renewal Workstation Academic License	Workstation		976-000385	\$ 3.40
NetIQ Identity Manager Integration Module for Midrange Department Initial Workstation Academic License	Dept Workstation		976-000386-I	\$ 4.20
NetIQ Identity Manager Integration Module for Midrange Department Renewal Workstation Academic License	Dept Workstation		976-000386	\$ 4.20
NetIQ Identity Manager Integration Module for Oracle Enterprise Initial FTE Academic License	FTE		876-000967-I	\$ 1.50
NetIQ Identity Manager Integration Module for Oracle Enterprise Renewal FTE Academic License	FTE		876-000967	\$ 1.50
NetIQ Identity Manager Integration Module for Oracle Enterprise Initial Workstation Academic License	Workstation		876-000968-I	\$ 6.80
NetIQ Identity Manager Integration Module for Oracle Enterprise Renewal Workstation Academic License	Workstation		876-000968	\$ 6.80
NetIQ Identity Manager Integration Module for Oracle Enterprise Department Initial Workstation Academic License	Dept Workstation		876-000969-I	\$ 8.40
NetIQ Identity Manager Integration Module for Oracle Enterprise Department Renewal Workstation Academic License	Dept Workstation		876-000969	\$ 8.40
NetIQ Identity Manager Integration Module for PBX Initial FTE Academic License	FTE		976-000389-I	\$ 0.78
NetIQ Identity Manager Integration Module for PBX Renewal FTE Academic License	FTE		976-000389	\$ 0.78
NetIQ Identity Manager Integration Module for PBX Initial Workstation Academic License	Workstation		976-000390-I	\$ 3.40
NetIQ Identity Manager Integration Module for PBX Renewal Workstation Academic License	Workstation		976-000390	\$ 3.40
NetIQ Identity Manager Integration Module for PBX Department Initial Workstation Academic License	Dept Workstation		976-000391-I	\$ 4.20
NetIQ Identity Manager Integration Module for PBX Department Renewal Workstation Academic	Dept Workstation		976-000391	\$ 4.20
NetIQ Identity Manager Integration Module for SAP Enterprise Initial FTE Academic License	FTE		876-000962-I	\$ 1.50
NetIQ Identity Manager Integration Module for SAP Enterprise Renewal FTE Academic License	FTE		876-000962	\$ 1.50
NetIQ Identity Manager Integration Module for SAP Enterprise Initial Workstation Academic License	Workstation		876-000963-I	\$ 6.80
NetIQ Identity Manager Integration Module for SAP Enterprise Renewal Workstation Academic License	Workstation		876-000963	\$ 6.80
NetIQ Identity Manager Integration Module for SAP Enterprise Department Initial Workstation Academic License	Dept Workstation		876-000964-I	\$ 8.40
NetIQ Identity Manager Integration Module for SAP Enterprise Department Renewal Workstation Academic License	Dept Workstation		876-000964	\$ 8.40
NetIQ Identity Manager Integration Module for Scripting Initial FTE Academic License	FTE		876-000478-I	\$ 1.60
NetIQ Identity Manager Integration Module for Scripting Renewal FTE Academic License	FTE		876-000478	\$ 1.60
NetIQ Identity Manager Integration Module for Scripting Initial Workstation Academic License	Workstation		876-000479-I	\$ 7.00
NetIQ Identity Manager Integration Module for Scripting Renewal Workstation Academic License	Workstation		876-000479	\$ 7.00
NetIQ Identity Manager Integration Module for Scripting Department Initial Workstation Academic License	Dept Workstation		876-000480-I	\$ 9.00
NetIQ Identity Manager Integration Module for Scripting Department Renewal Workstation Academic	Dept Workstation		876-000480	\$ 9.00
Micro Focus Identity Governance Initial FTE Academic License	FTE		876-001112-I	\$ 6.10
Micro Focus Identity Governance Renewal FTE Academic License	FTE		876-001112	\$ 6.10
Micro Focus Identity Governance Initial Workstation Academic License	Workstation		876-001113-I	\$ 24.00
Micro Focus Identity Governance Renewal Workstation Academic License	Workstation		876-001113	\$ 24.00
Micro Focus Identity Governance Department Initial Workstation Academic License	Workstation		876-001114-I	\$ 31.00
Micro Focus Identity Governance Department Renewal Workstation Academic License	Workstation		876-001114	\$ 31.00
NetIQ LDAP Proxy Initial Workstation Academic License	FTE		876-000831-I	\$ 2.00
NetIQ LDAP Proxy Renewal Workstation Academic License	FTE		876-000831	\$ 2.00
NetIQ LDAP Proxy Initial Workstation Academic Initial Workstation License	Workstation		876-000832-I	\$ 7.80
NetIQ LDAP Proxy Renewal Workstation Academic Renewal Workstation License	Workstation		876-000832	\$ 7.80
NetIQ LDAP Proxy Initial Workstation Academic Department Initial Workstation License	Dept Workstation		876-000833-I	\$ 12.00
NetIQ LDAP Proxy Renewal Workstation Academic Department Renewal Workstation License	Dept Workstation		876-000833	\$ 12.00
Open Enterprise Server Initial FTE Academic e-License	FTE		876-000103-I	\$ 4.20
Open Enterprise Server Renewal FTE Academic e-License	FTE		876-000103	\$ 4.20
Open Enterprise Server Initial Workstation Academic e-License	Workstation		876-000230-I	\$ 22.00
Open Enterprise Server Renewal Workstation Academic e-License	Workstation		876-000230	\$ 22.00
Open Enterprise Server Initial Department Workstation Academic e-License	Dept Workstation		876-000232-I	\$ 27.00
Open Enterprise Server Renewal Department Workstation Academic e-License	Dept Workstation		876-000232	\$ 27.00
Micro Focus Filr Standard Initial FTE Academic License	FTE		876-000940-I	\$ 2.80
Micro Focus Filr Standard Renewal FTE Academic License	FTE		876-000940	\$ 2.80

Micro Focus Filr Standard Initial Workstation Academic License	Workstation	876-000960-I	\$ 15.00
Micro Focus Filr Standard Renewal Workstation Academic License	Workstation	876-000960	\$ 15.00
Micro Focus Filr Standard Initial Dept Workstation Academic License	Dept Workstation	876-000961-I	\$ 19.00
Micro Focus Filr Standard Renewal Dept Workstation Academic License	Dept Workstation	876-000961	\$ 19.00
Micro Focus Filr Advanced Initial FTE Academic License	FTE	876-001082-I	\$ 3.40
Micro Focus Filr Advanced Renewal FTE Academic License	FTE	876-001082	\$ 3.40
Micro Focus Filr Advanced Initial Workstation Academic License	Workstation	876-001083-I	\$ 18.00
Micro Focus Filr Advanced Renewal Workstation Academic License	Workstation	876-001083	\$ 18.00
Micro Focus Filr Advanced Initial Department Workstation Academic License	Dept Workstation	876-001084-I	\$ 23.00
Micro Focus Filr Advanced Renewal Department Workstation Academic License	Dept Workstation	876-001084	\$ 23.00
Micro Focus Filr Advanced Initial FTE Academic Addon License for OES Customers	FTE	876-001087-I	\$ 0.90
Micro Focus Filr Advanced Renewal FTE Academic Addon License for OES Customers	FTE	876-001087	\$ 0.90
Micro Focus Filr Advanced Initial Workstation Academic Addon License for OES Customers	Workstation	876-001088-I	\$ 4.50
Micro Focus Filr Advanced Renewal Workstation Academic Addon License for OES Customers	Workstation	876-001088	\$ 4.50
Micro Focus Filr Advanced Initial Department Workstation Academic Addon for OES Customers	Dept Workstation	876-001089-I	\$ 6.00
Micro Focus Filr Advanced Renewal Department Workstation Academic Addon for OES Customers	Dept Workstation	876-001089	\$ 6.00
Micro Focus iPrint Enterprise (Mobile & Desktop) Initial FTE Academic License	FTE	876-000944-I	\$ 1.70
Micro Focus iPrint Enterprise (Mobile & Desktop) Renewal FTE Academic License	FTE	876-000944	\$ 1.70
Micro Focus iPrint Enterprise (Mobile & Desktop) Initial Workstation Academic License	Workstation	876-000945-I	\$ 8.30
Micro Focus iPrint Enterprise (Mobile & Desktop) Renewal Workstation Academic License	Workstation	876-000945	\$ 8.30
Micro Focus iPrint Enterprise (Mobile & Desktop) Initial Dept Workstation Academic License	Dept Workstation	876-000946-I	\$ 11.00
Micro Focus iPrint Enterprise (Mobile & Desktop) Renewal Dept Workstation Academic License	Dept Workstation	876-000946	\$ 11.00
Micro Focus iPrint Mobile Initial FTE Academic License	FTE	876-000949-I	\$ 1.50
Micro Focus iPrint Mobile Renewal FTE Academic License	FTE	876-000949	\$ 1.50
Micro Focus iPrint Mobile Initial Workstation Academic License	Workstation	876-000950-I	\$ 7.20
Micro Focus iPrint Mobile Renewal Workstation Academic License	Workstation	876-000950	\$ 7.20
Micro Focus iPrint Mobile Initial Dept Workstation Academic License	Dept Workstation	876-000951-I	\$ 9.00
Micro Focus iPrint Mobile Renewal Dept Workstation Academic License	Dept Workstation	876-000951	\$ 9.00
Micro Focus iPrint Desktop Initial FTE Academic License	FTE	876-000954-I	\$ 1.60
Micro Focus iPrint Desktop Renewal FTE Academic License	FTE	876-000954	\$ 1.60
Micro Focus iPrint Desktop Initial Workstation Academic License	Workstation	876-000955-I	\$ 7.80
Micro Focus iPrint Desktop Renewal Workstation Academic License	Workstation	876-000955	\$ 7.80
Micro Focus iPrint Desktop Initial Dept Workstation Academic License	Dept Workstation	876-000956-I	\$ 9.80
Micro Focus iPrint Desktop Renewal Dept Workstation Academic License	Dept Workstation	876-000956	\$ 9.80
Privileged Account Manager FTE Academic License	FTE	876-000655	\$ 2.30
Privileged Account Manager Workstation Academic License	Workstation	876-000656	\$ 8.90
Privileged Account Manager Department Workstation Academic License	Dept Workstation	876-000657	\$ 14.00
Novell Sentinel Log Manager 500 EPS Initial FTE Academic License	FTE	876-000660-I	\$ 1.90
Novell Sentinel Log Manager 500 EPS Renewal FTE Academic License	FTE	876-000660	\$ 1.90
Novell Sentinel Log Manager 500 EPS Initial Workstation Academic License	Workstation	876-000661-I	\$ 7.30
Novell Sentinel Log Manager 500 EPS Renewal Workstation Academic License	Workstation	876-000661	\$ 7.30
Novell Sentinel Log Manager 500 EPS Department Initial Workstation Academic License	Dept Workstation	876-000662-I	\$ 11.00
Novell Sentinel Log Manager 500 EPS Department Renewal Workstation Academic License	Dept Workstation	876-000662	\$ 11.00
Novell Sentinel Log Manager 2500 EPS Initial FTE Academic License	FTE	876-000665-I	\$ 3.40
Novell Sentinel Log Manager 2500 EPS Renewal FTE Academic License	FTE	876-000665	\$ 3.40
NetIQ Sentinel Log Manager 2500 EPS Renewal Workstation Academic Lic	Workstation	876-001094	\$ 14.00
NetIQ Sentinel Log Manager 2500 EPS Initial Workstation Academic Lic	Workstation	876-001094-I	\$ 14.00
Novell Sentinel Log Manager 2500 EPS Department Initial Workstation Academic License	Dept Workstation	876-000667-I	\$ 20.00
Novell Sentinel Log Manager 2500 EPS Department Renewal Workstation Academic License	Dept Workstation	876-000667	\$ 20.00
Micro Focus Service Desk for ITIL Service Management Initial FTE Academic License	FTE	876-000892-I	\$ 0.58
Micro Focus Service Desk for ITIL Service Management Renewal FTE Academic License	FTE	876-000892	\$ 0.58
Micro Focus Service Desk for ITIL Service Management Initial Workstation Academic License	Workstation	876-000893-I	\$ 2.40
Micro Focus Service Desk for ITIL Service Management Renewal Workstation Academic License	Workstation	876-000893	\$ 2.40
Micro Focus Service Desk for ITIL Service Management Initial Department Workstation Academic License	Dept Workstation	876-000894-I	\$ 3.60
Micro Focus Service Desk for ITIL Service Management Renewal Department Workstation Academic License	Dept Workstation	876-000894	\$ 3.60
Micro Focus File Management Suite Initial FTE Academic License	FTE	876-000640-I	\$ 3.60
Micro Focus File Management Suite Renewal FTE Academic License	FTE	876-000640	\$ 3.60
Micro Focus File Management Suite for OES Initial FTE Academic License	FTE	876-000927-I	\$ 2.40
Micro Focus File Management Suite for OES Renewal FTE Academic License	FTE	876-000927	\$ 2.40
Micro Focus File Reporter Initial FTE Academic License	FTE	876-000645-I	\$ 1.30
Micro Focus File Reporter Renewal FTE Academic License	FTE	876-000645	\$ 1.30
Micro Focus Storage Manager Initial FTE Academic License	FTE	876-000408-I	\$ 1.30
Micro Focus Storage Manager Renewal FTE Academic License	FTE	876-000408	\$ 1.30
Micro Focus Storage Mgr Cross Empire Data Migration eDir to AD Solution Pack Initial FTE Academic License	FTE	876-001079-I	\$ 0.34
Micro Focus Storage Mgr Cross Empire Data Migration eDir to AD Solution Pack Renewal FTE Academic License	FTE	876-001079	\$ 0.34
Micro Focus Storage Mgr Cross Empire Data Migration Forest to Forest Solution Pk Initial FTE Academic Lic	FTE	876-001080-I	\$ 0.34
Micro Focus Storage Mgr Cross Empire Data Migration Forest to Forest Solution Pk Renewal FTE Academic Lic	FTE	876-001080	\$ 0.34
Vibe Initial FTE Academic License	FTE	876-000720-I	\$ 1.80
Vibe Renewal FTE Academic License	FTE	876-000720	\$ 1.80
Vibe Initial Workstation Academic License	Workstation	876-000721-I	\$ 26.00
Vibe Renewal Workstation Academic License	Workstation	876-000721	\$ 26.00
NetIQ SecureLogin Initial FTE Academic License	FTE	876-000451-I	\$ 1.80
NetIQ SecureLogin Renewal FTE Academic License	FTE	876-000451	\$ 1.80
NetIQ SecureLogin Initial Workstation Academic License	Workstation	876-000452-I	\$ 23.00
NetIQ SecureLogin Renewal Workstation Academic License	Workstation	876-000452	\$ 23.00
NetIQ SecureLogin Department Initial Workstation Academic License	Dept Workstation	876-000453-I	\$ 29.00
NetIQ SecureLogin Department Renewal Workstation Academic License	Dept Workstation	876-000453	\$ 29.00
NetIQ Sentinel Enterprise 500 EPS Initial FTE Academic License	FTE	876-001015-I	\$ 3.70
NetIQ Sentinel Enterprise 500 EPS Renewal FTE Academic License	FTE	876-001015	\$ 3.70
NetIQ Sentinel Enterprise 500 EPS Initial Workstation Academic License	Workstation	876-001016-I	\$ 16.00
NetIQ Sentinel Enterprise 500 EPS Renewal Workstation Academic License	Workstation	876-001016	\$ 16.00
NetIQ Sentinel Enterprise 500 EPS Department Initial Workstation Academic License	Dept Workstation	876-001017-I	\$ 23.00
NetIQ Sentinel Enterprise 500 EPS Department Renewal Workstation Academic License	Dept Workstation	876-001017	\$ 23.00
NetIQ Sentinel Enterprise 2500 EPS Initial FTE Academic License	FTE	876-001018-I	\$ 6.70
NetIQ Sentinel Enterprise 2500 EPS Renewal FTE Academic License	FTE	876-001018	\$ 6.70
NetIQ Sentinel Enterprise 2500 EPS Initial Workstation Academic License	Workstation	876-001019-I	\$ 27.00
NetIQ Sentinel Enterprise 2500 EPS Renewal Workstation Academic License	Workstation	876-001019	\$ 27.00
NetIQ Sentinel Enterprise 2500 EPS Department Initial Workstation Academic License	Dept Workstation	876-001020-I	\$ 40.00
NetIQ Sentinel Enterprise 2500 EPS Department Renewal Workstation Academic License	Dept Workstation	876-001020	\$ 40.00
Sentinel PCI-DSS Solution Pack Initial FTE Academic License	FTE	876-000780-I	\$ 2.80

Sentinel PCI-DSS Solution Pack Renewal FTE Academic License	FTE	876-000780	\$ 2.80
Sentinel PCI-DSS Solution Pack Initial Workstation Academic License	Workstation	876-000781-I	\$ 12.00
Sentinel PCI-DSS Solution Pack Renewal Workstation Academic License	Workstation	876-000781	\$ 12.00
Sentinel PCI-DSS Solution Pack Department Initial Workstation Academic License	Dept Workstation	876-000782-I	\$ 17.00
Sentinel PCI-DSS Solution Pack Department Renewal Workstation Academic License	Dept Workstation	876-000782	\$ 17.00
Sentinel Smart Plug-ins Initial FTE Academic License	FTE	876-000785-I	\$ 1.90
Sentinel Smart Plug-ins Renewal FTE Academic License	FTE	876-000785	\$ 1.90
Sentinel Smart Plug-ins Initial Workstation Academic License	Workstation	876-000786-I	\$ 7.30
Sentinel Smart Plug-ins Renewal Workstation Academic License	Workstation	876-000786	\$ 7.30
Sentinel Smart Plug-ins Department Initial Workstation Academic License	Dept Workstation	876-000787-I	\$ 11.00
Sentinel Smart Plug-ins Department Renewal Workstation Academic License	Dept Workstation	876-000787	\$ 11.00
SUSE Linux Enterprise Desktop FTE Academic License	FTE	876-000426	\$ 1.25
SUSE Linux Enterprise Desktop Workstation Academic License	Workstation	876-000427	\$ 5.50
SUSE Linux Enterprise Desktop Department Workstation Academic License	Dept Workstation	876-000428	\$ 7.00
SUSE Linux Enterprise Server for x86, AMD64 & Intel64 FTE Academic License	FTE	876-000411	\$ 2.25
SUSE Linux Enterprise Server for x86, AMD64 & Intel64 Workstation Academic License	Workstation	876-000412	\$ 9.75
SUSE Linux Enterprise Server for x86, AMD64 & Intel64 Department Workstation Academic License	Dept Workstation	876-000413	\$ 12.00
Micro Focus Desktop Containers Pro Renewal FTE Academic License	FTE	876-001092	\$ 1.60
Micro Focus Desktop Containers Pro Initial FTE Academic License	FTE	876-001092-I	\$ 1.60
Micro Focus Desktop Containers Professional Initial Workstation Academic License	Workstation	876-001039-I	\$ 6.90
Micro Focus Desktop Containers Professional Renewal Workstation Academic License	Workstation	876-001039	\$ 6.90
Micro Focus Desktop Containers Professional Initial Department Workstation Academic License	Dept Workstation	876-001040-I	\$ 8.40
Micro Focus Desktop Containers Professional Renewal Department Workstation Academic License	Dept Workstation	876-001040	\$ 8.40
ZENworks Asset Management Initial FTE Academic License	FTE	876-000469-I	\$ 3.40
ZENworks Asset Management Renewal FTE Academic License	FTE	876-000469	\$ 3.40
ZENworks Asset Management Initial Workstation Academic License	Workstation	876-000470-I	\$ 23.00
ZENworks Asset Management Renewal Workstation Academic License	Workstation	876-000470	\$ 23.00
ZENworks Asset Management Initial Department Workstation Academic License	Dept Workstation	876-000471-I	\$ 28.00
ZENworks Asset Management Renewal Department Workstation Academic License	Dept Workstation	876-000471	\$ 28.00
ZENworks Asset Management for Linux Initial FTE Academic License	FTE	876-000464-I	\$ 3.40
ZENworks Asset Management for Linux Renewal FTE Academic License	FTE	876-000464	\$ 3.40
ZENworks Asset Management for Linux Initial Workstation Academic License	Workstation	876-000465-I	\$ 23.00
ZENworks Asset Management for Linux Renewal Workstation Academic License	Workstation	876-000465	\$ 23.00
ZENworks Asset Management for Linux Initial Department Workstation Academic License	Dept Workstation	876-000466-I	\$ 28.00
ZENworks Asset Management for Linux Renewal Department Workstation Academic License	Dept Workstation	876-000466	\$ 28.00
ZENworks Configuration Management Initial FTE Academic License	FTE	876-000505-I	\$ 1.80
ZENworks Configuration Management Renewal FTE Academic License	FTE	876-000505	\$ 1.80
ZENworks Configuration Management Initial Workstation Academic License	Workstation	876-000506-I	\$ 7.50
ZENworks Configuration Management Renewal Workstation Academic License	Workstation	876-000506	\$ 7.50
ZENworks Configuration Management Initial Department Workstation Academic License	Dept Workstation	876-000507-I	\$ 9.20
ZENworks Configuration Management Renewal Department Workstation Academic License	Dept Workstation	876-000507	\$ 9.20
ZENworks Endpoint Security Management Initial FTE Academic License 1-Device	FTE	876-000559-I	\$ 1.80
ZENworks Endpoint Security Management Renewal FTE Academic License 1-Device	FTE	876-000559	\$ 1.80
ZENworks Endpoint Security Management Initial Workstation Academic License 1-Device	Workstation	876-000560-I	\$ 7.50
ZENworks Endpoint Security Management Renewal Workstation Academic License 1-Device	Workstation	876-000560	\$ 7.50
ZENworks Endpoint Security Management Initial Department Workstation Academic License 1-Device	Dept Workstation	876-000561-I	\$ 9.20
ZENworks Endpoint Security Management Renewal Department Workstation Academic License 1-Device	Dept Workstation	876-000561	\$ 9.20
ZENworks Full Disk Encryption Initial FTE Academic License	FTE	876-000859-I	\$ 3.30
ZENworks Full Disk Encryption Renewal FTE Academic License	FTE	876-000859	\$ 3.30
ZENworks Full Disk Encryption Initial Workstation Academic License	Workstation	876-000860-I	\$ 22.00
ZENworks Full Disk Encryption Renewal Workstation Academic License	Workstation	876-000860	\$ 22.00
ZENworks Full Disk Encryption Initial Department Workstation Academic License	Dept Workstation	876-000861-I	\$ 28.00
ZENworks Full Disk Encryption Renewal Department Workstation Academic License	Dept Workstation	876-000861	\$ 28.00

When ordering ZENworks Patch Management listed below please mark the number of subscriptions if applicable. Due to one key per server, if using the product on multiple servers, you will need to request additional subscriptions. Example: If you have 10,000 nodes across 3 servers, you will need 3 subscriptions and then allocate the number of nodes per server.

ZENworks Patch Management Subscription for Cross-Platform Initial FTE Academic License 1-Device	FTE	876-000084-I	\$ 1.58
ZENworks Patch Management Subscription for Cross-Platform Renewal FTE Academic License 1-Device	FTE	876-000084	\$ 1.58
ZENworks Patch Management Subscription for Cross-Platform Initial Workstation Academic License 1-Device	Workstation	876-000214-I	\$ 6.83
ZENworks Patch Management Subscription for Cross-Platform Renewal Workstation Academic License 1-Device	Workstation	876-000214	\$ 6.83
ZENworks Patch Management Subscription for Cross-Platform Initial Departmental Workstation Academic License 1-Device	Dept Workstation	876-000216-I	\$ 8.40
ZENworks Patch Management Subscription for Cross-Platform Renewal Departmental Workstation Academic License 1-Device	Dept Workstation	876-000216	\$ 8.40
ZENworks Suite Initial FTE Academic License	FTE	876-000976-I	\$ 10.50
ZENworks Suite Renewal FTE Academic License	FTE	876-000976	\$ 10.50
ZENworks Suite Initial Workstation Academic License	Workstation	876-000977-I	\$ 45.15
ZENworks Suite Renewal Workstation Academic License	Workstation	876-000977	\$ 45.15
ZENworks Suite Initial Department Workstation Academic License	Dept Workstation	876-000978-I	\$ 55.65
ZENworks Suite Renewal Department Workstation Academic License	Dept Workstation	876-000978	\$ 55.65
ZENworks Suite Extension for NOWS Initial FTE Academic License	FTE	876-000981-I	\$ 8.40
ZENworks Suite Extension for NOWS Renewal FTE Academic License	FTE	876-000981	\$ 8.40
ZENworks Suite Extension for NOWS Initial Workstation Academic License	Workstation	876-000982-I	\$ 36.75
ZENworks Suite Extension for NOWS Renewal Workstation Academic License	Workstation	876-000982	\$ 36.75
ZENworks Suite Extension for NOWS Initial Department Workstation Academic License	Dept Workstation	876-000983-I	\$ 44.10
ZENworks Suite Extension for NOWS Renewal Department Workstation Academic License	Dept Workstation	876-000983	\$ 44.10

Customer Information

Primary Contact		Contact #2	
Company Name		Company Name	
Address		Address	
City, State		City, State	
Postal Code		Postal Code	
Country		Country	
Contact Name		Contact Name	
Title		Title	
Phone Number		Phone Number	
Fax Number		Fax Number	
E-mail Address		E-mail Address	

Reseller nomination			
CUSTOMER CERTIFICATION & ANNUAL FEE CALCULATION			
Annual Fee Calculation by Workstation or Dept. Workstation			
A. Total Workstation/Dept Workstation Count			
B. Applicable Price per Station (see Product Selection and Bundle Calculation above)			x
C. Calculate Discount (if applicable) using discount schedule below (multiply discount by line B)			
D. Discounted Bundled Price (subtract C from B, if applicable)			=
E. Annual Workstation/Dept Workstation Fee (multiply A with D)			=
Annual Fee Calculation by Mobile Device			
F. Total Mobile Device Count			
G. Applicable Price per Mobile Device (see Product Selection and Bundle Calculation above)			x
H. Calculate Discount (if applicable) using discount schedule below (multiply discount by line G)			
I. Discounted Bundled Price (subtract H from G, if applicable)			=
J. Annual Mobile Device Fee (multiply F with I)			=
Annual Fee Calculation by FTE Population			
K. Total Enrollment (FTE)			
L. Total Employees (FTE)			
M. Total Population (add lines K & L)			
N. Applicable Price Per Person (see Product Selection and Bundle Calculation above)			x
O. Calculate Discount (if applicable) using discount schedule below (multiply discount by line N)			x
P. Discounted Bundled Price (subtract O from N, if applicable)			=
Q. Annual FTE Population Fee (multiply M with P)			=
Annual Fee Calculation by On-demand Training (see section below)			
R. Total Subscription Count			
S. Applicable Price per Subscription (see Product Selection and Bundle Calculation below)			x
T. Annual On-demand Training Library Fee (multiply line R by line S)			=
Combined Annual Fee			
U. Total Annual Fee (add totals from E, J, Q & T)			=
The discount table is also used to calculate the Annual Fee based on Workstation, Mobile Device or FTE Population.			
TIERED DISCOUNT SCHEDULE			
Priced by Workstation, Department Workstation, or Mobile Device		Priced by FTE Population	
Total Workstations or Mobile Devices	Discount	Total FTE Population	Discount
1 - 2,899	0%	1 - 10,999	0%
2,900 - 6,999	11%	11,000 - 19,999	23%
7,000 - 13,999	16%	20,000 - 49,999	38%
14,000 +	22%	50,000 - 99,999	42%
		100,000 +	46%
*Minimum Annual Fee of \$5,000		*Minimum Annual Fee of \$5,000	
Academic Technical Support and Training Options			
<p>Micro Focus customers receive support according to our published Product Support Lifecycle, which defines the duration and type of support customers can expect to receive on specific products as they move through their life cycle. To view a current list of products supported by Micro Focus, please refer to the Micro Focus Support Life Cycle page at https://www.microfocus.com/support-and-services/lifecycle.</p> <p>THE SERVICES DESCRIBED HEREIN WILL BE GOVERNED BY THE TERMS AND CONDITIONS OF THE MAINTENANCE AND SUPPORT AGREEMENT WHICH CAN BE FOUND AT https://www.microfocus.com/support-and-services/maintenance-and-support-agreements</p>			
Primary Contact		Contact #2	
Name		Name	
Title		Title	
Division		Division	
Address		Address	
City		City	
Province		Province	
Postal Code		Postal Code	
Phone Number		Phone Number	
Fax Number		Fax Number	
E-mail Address		E-mail Address	
Reseller nomination			
On-demand Training			
Description	Part Number	Qty	Price (\$ USD) Ext. Price
On-demand Training Micro Focus Complete Library 1-year Academic Subscription	876-001061		\$ 2,100.00
On-demand Training COBOL Programming for Business Success Academic Subscription	876-001062		\$ 200.00
On-demand Training SUSE Certified Administrator (SCA) in Linux Academic Bundle	876-000914		\$ 300.00
On-demand Training SUSE Certified Engineer (SCE) in Linux Academic Bundle	876-000915		\$ 400.00
On-demand Training SUSE Advanced and Management Academic Bundle	876-000916		\$ 500.00
On-demand Training Library - SUSE 1-Year Academic	876-000937		\$ 1,100.00
On-Demand Training IAS, WM, DC Bundle 1-Year Academic Subscription Initial	876-000935-I		\$ 1,100.00
On-Demand Training IAS, WM, DC Bundle 1-Year Academic Subscription Renewal	876-000935		\$ 1,100.00
On-demand Training Endpoint Management 1-User 1-Year Academic Subscription	876-000995		\$ 700.00
On-demand Training Collaboration 1-User 1-Year Academic Subscription	876-000996		\$ 700.00
On-demand Training File & Networking Services 1-User 1-Year Academic Subscription	876-000997		\$ 700.00
On-demand Training -IAS- Identity Management & Access Governance 1-User 1-Year Academic Subscription	876-000998		\$ 700.00
On-demand Training -IAS- Access Management 1-User 1-Year Academic Subscription	876-000999		\$ 700.00
On-demand Training -IAS- Security Management 1-User 1-Year Academic Subscription	876-001000		\$ 700.00
On-demand Training -Data Center- IT Operations Management & VOIP 1-User 1-Year Academic Subscription	876-001001		\$ 700.00
On-demand Training Workload Management 1-User 1-Year Academic Subscription	876-001002		\$ 700.00
On-demand Training VisiBroker Fundamentals Academic Subscription	876-001048		\$ 600.00
On-demand Training Managing Quality with Silk Central Course Academic Subscription	876-001056		\$ 600.00
On-demand Training SilkPerformer Results Analysis and Correlation Course Academic Subscription	876-001057		\$ 300.00
On-demand Training SilkPerformer Modeling and Implementing Load Tests Course Academic Subscription	876-001058		\$ 300.00
On-demand Training Visual COBOL for Eclipse Academic Subscription	876-001059		\$ 600.00
On-demand Training Visual COBOL for Visual Studio Academic Subscription	876-001060		\$ 600.00
	Total		

BrainShare					
Description	Part Number	Qty	Price (\$ USD)	Ext. Price	
BrainShare Education Conference Academic Pass Single	873-011050		\$ 1,100.00		
	Total				
SUSECon					
Description	Part Number	Qty	Price (\$ USD)	Ext. Price	
SUSECon Full Access Academic Pass Single	873-010791		\$ 650.00		
SUSECon Full Access Pass 3-Pack	873-011046		\$ 1,990.00		
SUSECon Full Access Academic Pass 5-Pack	873-010792		\$ 3,000.00		
	Total				
Service and Support Options					
Description	Part Number	Qty	Price (\$ USD)	Ext. Price	
Academic 10 Incident Pack - 12x5, EMEA (Zone 1)	051-003769		\$ 9,000.00		
Academic 10 Incident Pack - 12x5, EMEA (Zone 2)	051-003767		\$ 7,800.00		
Academic 10 Incident Pack - 24x7, EMEA (Zone 1)	051-005367		\$ 11,000.00		
Academic 10 Incident Pack - 24x7, EMEA (Zone 2)	051-005365		\$ 9,800.00		
Academic 5 Incident Pack - 12x5, EMEA (Zone 1)	051-003768		\$ 4,500.00		
Academic 5 Incident Pack - 12x5, EMEA (Zone 2)	051-003766		\$ 4,000.00		
Academic 5 Incident Pack - 24x7, EMEA (Zone 1)	051-005366		\$ 5,500.00		
Academic 5 Incident Pack - 24x7, EMEA (Zone 2)	051-005364		\$ 5,000.00		
Academic Novell ZMM Consulting (EMEA Zone 1) Promotion: up to 2 days (16 hours) of Sr Consultant incl. Reasonable travel costs	017-000292		\$ 3,000.00		
Advantage Incident 10 Pack - EMEA Zone 1 Initial	051-004793-I		\$ 27,500.00		
Advantage Incident 10 Pack - EMEA Zone 1 Renewal	051-004793		\$ 27,500.00		
Advantage Incident 10 Pack - EMEA Zone 2 Initial	051-004110-I		\$ 18,300.00		
Advantage Incident 10 Pack - EMEA Zone 2 Renewal	051-004110		\$ 18,300.00		
Advantage Incident 10 Pack - EMEA Zone 3 Initial	051-004837-I		\$ 27,500.00		
Advantage Incident 10 Pack - EMEA Zone 3 Renewal	051-004837		\$ 27,500.00		
Advantage Incident 5 Pack - EMEA Zone 1 Initial	051-004792-I		\$ 14,400.00		
Advantage Incident 5 Pack - EMEA Zone 1 Renewal	051-004792		\$ 14,400.00		
Advantage Incident 5 Pack - EMEA Zone 2 Initial	051-004794-I		\$ 9,700.00		
Advantage Incident 5 Pack - EMEA Zone 2 Renewal	051-004794		\$ 9,700.00		
Advantage Incident 5 Pack - EMEA Zone 3 Initial	051-004838-I		\$ 14,400.00		
Advantage Incident 5 Pack - EMEA Zone 3 Renewal	051-004838		\$ 14,400.00		
Assigned Support Engineer (Data Center) - EMEA Zone 1 Initial	051-005482-I		\$ 74,000.00		
Assigned Support Engineer (Data Center) - EMEA Zone 1 Renewal	051-005482		\$ 74,000.00		
Assigned Support Engineer (Data Center) - EMEA Zone 2 Initial	051-005478-I		\$ 54,000.00		
Assigned Support Engineer (Data Center) - EMEA Zone 2 Renewal	051-005478		\$ 54,000.00		
Assigned Support Engineer (Data Center) - EMEA Zone 3 Initial	051-005474-I		\$ 68,000.00		
Assigned Support Engineer (Data Center) - EMEA Zone 3 Renewal	051-005474		\$ 68,000.00		
Assigned Support Engineer (Data Center) - EMEA Zone 4 Initial	051-005457-I		\$ 27,000.00		
Assigned Support Engineer (Data Center) - EMEA Zone 4 Renewal	051-005457		\$ 27,000.00		
Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Initial	051-001316-I		\$ 74,000.00		
Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Renewal	051-001316		\$ 74,000.00		
Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Initial	051-003761-I		\$ 54,000.00		
Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal	051-003761		\$ 54,000.00		
Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial	051-004798-I		\$ 68,000.00		
Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal	051-004798		\$ 68,000.00		
Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 4 Initial	051-005058-I		\$ 27,000.00		
Assigned Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 4 Renewal	051-005058		\$ 27,000.00		
Assigned Support Engineer (IAS) - EMEA, Zone 1	051-004695		\$ 74,000.00		
Assigned Support Engineer (IAS) - EMEA, Zone 1 initial	051-004695-I		\$ 74,000.00		
Assigned Support Engineer (IAS) - EMEA, Zone 2	051-004696		\$ 54,000.00		
Assigned Support Engineer (IAS) - EMEA, Zone 2 initial	051-004696-I		\$ 54,000.00		
Assigned Support Engineer (IAS) - EMEA, Zone 3	051-004797		\$ 68,000.00		
Assigned Support Engineer (IAS) - EMEA, Zone 3 initial	051-004797-I		\$ 68,000.00		
Assigned Support Engineer (Workload Management) - EMEA Zone 1 Initial	051-005597-I		\$ 74,000.00		
Assigned Support Engineer (Workload Management) - EMEA Zone 1 Renewal	051-005597		\$ 74,000.00		
Assigned Support Engineer (Workload Management) - EMEA Zone 2 Initial	051-005575-I		\$ 54,000.00		
Assigned Support Engineer (Workload Management) - EMEA Zone 2 Renewal	051-005575		\$ 54,000.00		
Assigned Support Engineer (Workload Management) - EMEA Zone 3 Initial	051-005570-I		\$ 68,000.00		
Assigned Support Engineer (Workload Management) - EMEA Zone 3 Renewal	051-005570		\$ 68,000.00		
Assigned Support Engineer (Workload Management) - EMEA Zone 4 Initial	051-005566-I		\$ 27,000.00		
Assigned Support Engineer (Workload Management) - EMEA Zone 4 Renewal	051-005566		\$ 27,000.00		
Data Center Consulting Custom Developer (Remote Only)	051-005616		\$ 56,000.00		
Data Center Prepaid Services - 12-months EMEA	051-005618		\$ 130.00		
Dedicated Support Engineer (Data Center) - EMEA Zone 1 Initial	051-005480-I		\$ 373,000.00		
Dedicated Support Engineer (Data Center) - EMEA Zone 1 Renewal	051-005480		\$ 373,000.00		
Dedicated Support Engineer (Data Center) - EMEA Zone 2 Initial	051-005476-I		\$ 327,000.00		
Dedicated Support Engineer (Data Center) - EMEA Zone 2 Renewal	051-005476		\$ 327,000.00		
Dedicated Support Engineer (Data Center) - EMEA Zone 3 Initial	051-005473-I		\$ 343,000.00		
Dedicated Support Engineer (Data Center) - EMEA Zone 3 Renewal	051-005473		\$ 343,000.00		
Dedicated Support Engineer (Data Center) - EMEA Zone 4 Initial	051-005455-I		\$ 152,000.00		
Dedicated Support Engineer (Data Center) - EMEA Zone 4 Renewal	051-005455		\$ 152,000.00		
Dedicated Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Initial	051-000171-I		\$ 373,000.00		
Dedicated Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Renewal	051-000171		\$ 373,000.00		
Dedicated Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Initial	051-003759-I		\$ 327,000.00		
Dedicated Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal	051-003759		\$ 327,000.00		
Dedicated Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial	051-004802-I		\$ 343,000.00		
Dedicated Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal	051-004802		\$ 343,000.00		
Dedicated Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 4 Initial	051-005060-I		\$ 152,000.00		
Dedicated Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 4 Renewal	051-005060		\$ 152,000.00		
Dedicated Support Engineer (IAS) - EMEA, Zone 1	051-004698		\$ 373,000.00		
Dedicated Support Engineer (IAS) - EMEA, Zone 1 initial	051-004698-I		\$ 373,000.00		
Dedicated Support Engineer (IAS) - EMEA, Zone 2	051-004701		\$ 327,000.00		
Dedicated Support Engineer (IAS) - EMEA, Zone 2 initial	051-004701-I		\$ 327,000.00		
Dedicated Support Engineer (IAS) - EMEA, Zone 3	051-004801		\$ 343,000.00		
Dedicated Support Engineer (IAS) - EMEA, Zone 3 initial	051-004801-I		\$ 343,000.00		
Dedicated Support Engineer (Workload Management) - EMEA Zone 1 Initial	051-005598-I		\$ 373,000.00		
Dedicated Support Engineer (Workload Management) - EMEA Zone 1 Renewal	051-005598		\$ 373,000.00		
Dedicated Support Engineer (Workload Management) - EMEA Zone 2 Initial	051-005577-I		\$ 327,000.00		
Dedicated Support Engineer (Workload Management) - EMEA Zone 2 Renewal	051-005577		\$ 327,000.00		
Dedicated Support Engineer (Workload Management) - EMEA Zone 3 Initial	051-005569-I		\$ 343,000.00		
Dedicated Support Engineer (Workload Management) - EMEA Zone 3 Renewal	051-005569		\$ 343,000.00		
Dedicated Support Engineer (Workload Management) - EMEA Zone 4 Initial	051-005564-I		\$ 152,000.00		
Dedicated Support Engineer (Workload Management) - EMEA Zone 4 Renewal	051-005564		\$ 152,000.00		
File & Networking Services Consulting Custom Developer (Remote Only)	051-005630		\$ 56,000.00		
FP, COLL, EM, IG Prepaid Services 12-months EMEA	051-005055		\$ 130.00		
IAS Consulting Custom Developer (Remote Only)	051-005641		\$ 56,000.00		
IAS Prepaid Services - 12-months EMEA	051-005643		\$ 130.00		
Maintenance Reinstatement Fee	MNTREINSTATEFEE		Varies		
Micro Focus Partner-Technical Support Incidents 10-Pack, 12x5	051-005187		\$ 4,500.00		

Micro Focus Partner-Technical Support Incidents 10-Pack, 24x7	051-005190		\$ 6,500.00	
Micro Focus Partner-Technical Support Incidents 3-Pack, 12x5	051-005185		\$ 1,350.00	
Micro Focus Partner-Technical Support Incidents 3-Pack, 24x7	051-005188		\$ 1,950.00	
Micro Focus Partner-Technical Support Incidents 5-Pack, 12x5	051-005186		\$ 2,250.00	
Micro Focus Partner-Technical Support Incidents 5-Pack, 24x7	051-005189		\$ 3,250.00	
NetIQ Assigned Support Engineer - EMEA (Zone 4) Renewal	051-005061		\$ 27,000.00	
NetIQ Dedicated Support Engineer - EMEA (Zone 4) Renewal	051-005063		\$ 152,000.00	
NetIQ Primary Support Engineer - EMEA (Zone 4) Renewal	051-005062		\$ 50,000.00	
Novell NetWare Premium Lifeline Support	877-008323		\$ 3,500.00	
Onsite Support: Premium Support Engineer + (Travel Expenses Extra) EMEA	051-000169		Varies	
Onsite Support: Premium Support Engineer + (Travel Expenses Extra) EMEA initial	051-000169-I		Varies	
Primary Support Engineer (Data Center) - EMEA Zone 4 Initial	051-005456-I		\$ 50,000.00	
Primary Support Engineer (Data Center) - EMEA Zone 4 Renewal	051-005456		\$ 50,000.00	
Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Initial	051-000170-I		\$ 130,000.00	
Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 1 Renewal	051-000170		\$ 130,000.00	
Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Initial	051-003758-I		\$ 114,000.00	
Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal	051-003758		\$ 114,000.00	
Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Initial	051-004806-I		\$ 121,000.00	
Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal	051-004806		\$ 121,000.00	
Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 4 Initial	051-005059-I		\$ 50,000.00	
Primary Support Engineer (F&P,Coll,EM,IG) - EMEA Zone 4 Renewal	051-005059		\$ 50,000.00	
Primary Support Engineer (IAS) - EMEA, Zone 1	051-004704		\$ 130,000.00	
Primary Support Engineer (IAS) - EMEA, Zone 1 initial	051-004704-I		\$ 130,000.00	
Primary Support Engineer (IAS) - EMEA, Zone 2	051-004707		\$ 114,000.00	
Primary Support Engineer (IAS) - EMEA, Zone 2 initial	051-004707-I		\$ 114,000.00	
Primary Support Engineer (IAS) - EMEA, Zone 3	051-004805		\$ 121,000.00	
Primary Support Engineer (IAS) - EMEA, Zone 3 initial	051-004805-I		\$ 121,000.00	
Primary Support Engineer (Workload Management) - EMEA Zone 1 Initial	051-005589-I		\$ 130,000.00	
Primary Support Engineer (Workload Management) - EMEA Zone 1 Renewal	051-005589		\$ 130,000.00	
Primary Support Engineer (Workload Management) - EMEA Zone 2 Initial	051-005578-I		\$ 114,000.00	
Primary Support Engineer (Workload Management) - EMEA Zone 2 Renewal	051-005578		\$ 114,000.00	
Primary Support Engineer (Workload Management) - EMEA Zone 4 Initial	051-005565-I		\$ 50,000.00	
Primary Support Engineer (Workload Management) - EMEA Zone 4 Renewal	051-005565		\$ 50,000.00	
Primary Support Engineer (Data Center) - EMEA Zone 1 Initial	051-005481-I		\$ 130,000.00	
Primary Support Engineer (Data Center) - EMEA Zone 1 Renewal	051-005481		\$ 130,000.00	
Primary Support Engineer (Data Center) - EMEA Zone 2 Initial	051-005477-I		\$ 114,000.00	
Primary Support Engineer (Data Center) - EMEA Zone 2 Renewal	051-005477		\$ 114,000.00	
Primary Support Engineer (Data Center) - EMEA Zone 3 Initial	051-005468-I		\$ 121,000.00	
Primary Support Engineer (Data Center) - EMEA Zone 3 Renewal	051-005468		\$ 121,000.00	
Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 1)	051-004337		\$ 25,000.00	
Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 3)	051-004809		\$ 23,000.00	
Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA Zone 1 initial	051-004337-I		\$ 24,500.00	
Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA Zone 2 initial	051-004338-I		\$ 17,700.00	
Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA Zone 3 initial	051-004809-I		\$ 22,700.00	
Project PSE 3-months EMEA (Zone 3)	051-004811		\$ 47,000.00	
Project PSE 3-months EMEA Zone 3 initial	051-004811-I		\$ 47,000.00	
Scheduled Standby (4 hours) EMEA	051-000257		Varies	
Service Account Manager (Data Center) - EMEA Zone 1 Initial	051-005479-I		\$ 21,000.00	
Service Account Manager (Data Center) - EMEA Zone 1 Renewal	051-005479		\$ 21,000.00	
Service Account Manager (Data Center) - EMEA Zone 2 Initial	051-005475-I		\$ 20,000.00	
Service Account Manager (Data Center) - EMEA Zone 2 Renewal	051-005475		\$ 20,000.00	
Service Account Manager (Data Center) - EMEA Zone 3 Initial	051-005472-I		\$ 20,000.00	
Service Account Manager (Data Center) - EMEA Zone 3 Renewal	051-005472		\$ 20,000.00	
Service Account Manager (F&P,Coll,EM,IG) - EMEA Zone 1 Initial	051-002144-I		\$ 21,000.00	
Service Account Manager (F&P,Coll,EM,IG) - EMEA Zone 1 Renewal	051-002144		\$ 21,000.00	
Service Account Manager (F&P,Coll,EM,IG) - EMEA Zone 2 Initial	051-003760-I		\$ 20,000.00	
Service Account Manager (F&P,Coll,EM,IG) - EMEA Zone 2 Renewal	051-003760		\$ 20,000.00	
Service Account Manager (F&P,Coll,EM,IG) - EMEA Zone 3 Initial	051-004814-I		\$ 20,000.00	
Service Account Manager (F&P,Coll,EM,IG) - EMEA Zone 3 Renewal	051-004814		\$ 20,000.00	
Service Account Manager (IAS) - EMEA, Zone 1	051-004709		\$ 21,000.00	
Service Account Manager (IAS) - EMEA, Zone 1 initial	051-004709-I		\$ 21,000.00	
Service Account Manager (IAS) - EMEA, Zone 2	051-004710		\$ 20,000.00	
Service Account Manager (IAS) - EMEA, Zone 2 initial	051-004710-I		\$ 20,000.00	
Service Account Manager (IAS) - EMEA, Zone 3	051-004813		\$ 20,000.00	
Service Account Manager (IAS) - EMEA, Zone 3 initial	051-004813-I		\$ 20,000.00	
Service Account Manager (Workload Management) - EMEA Zone 1 Initial	051-005586-I		\$ 21,000.00	
Service Account Manager (Workload Management) - EMEA Zone 1 Renewal	051-005586		\$ 21,000.00	
Service Account Manager (Workload Management) - EMEA Zone 2 Initial	051-005576-I		\$ 20,000.00	
Service Account Manager (Workload Management) - EMEA Zone 2 Renewal	051-005576		\$ 20,000.00	
Service Account Manager (Workload Management) - EMEA Zone 3 Initial	051-005567-I		\$ 20,000.00	
Service Account Manager (Workload Management) - EMEA Zone 3 Renewal	051-005567		\$ 20,000.00	
SUSE Assigned Support Engineer - EMEA (Zone 1)	051-004677		\$ 74,000.00	
SUSE Assigned Support Engineer - EMEA (Zone 2)	051-004678		\$ 54,000.00	
SUSE Assigned Support Engineer - EMEA (Zone 4) Initial	051-005064-I		\$ 26,400.00	
SUSE Assigned Support Engineer - EMEA (Zone 4) Renewal	051-005064		\$ 39,200.00	
SUSE Assigned Support Engineer - EMEA Zone 1 initial	051-004677-I		\$ 74,000.00	
SUSE Assigned Support Engineer - EMEA Zone 2 initial	051-004678-I		\$ 54,000.00	
SUSE Assigned Support Engineer - EMEA Zone 3 initial	051-004823-I		\$ 68,000.00	
SUSE Assigned Support Engineer - EMEA Zone 3 Renewal	051-004823		\$ 68,000.00	
SUSE Consulting Custom Developer (Remote Only)	051-005654		\$ 56,000.00	
SUSE Dedicated Support Engineer - EMEA (Zone 1)	051-004680		\$ 373,000.00	
SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Initial	051-004779-I		\$ 1,119,000.00	
SUSE Dedicated Support Engineer - EMEA (Zone 1), 3-year Renewal	051-004779		\$ 1,119,000.00	
SUSE Dedicated Support Engineer - EMEA (Zone 2)	051-004683		\$ 327,000.00	
SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Initial	051-004781-I		\$ 981,000.00	
SUSE Dedicated Support Engineer - EMEA (Zone 2), 3-year Renewal	051-004781		\$ 981,000.00	
SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Initial	051-004826-I		\$ 1,029,000.00	
SUSE Dedicated Support Engineer - EMEA (Zone 3), 3-year Renewal	051-004826		\$ 1,029,000.00	
SUSE Dedicated Support Engineer - EMEA (Zone 4) Initial	051-005066-I		\$ 152,000.00	
SUSE Dedicated Support Engineer - EMEA (Zone 4) Renewal	051-005066		\$ 324,000.00	
SUSE Dedicated Support Engineer - EMEA Zone 1 initial	051-004680-I		\$ 373,000.00	
SUSE Dedicated Support Engineer - EMEA Zone 2 initial	051-004683-I		\$ 327,000.00	
SUSE Dedicated Support Engineer - EMEA Zone 3 initial	051-004825-I		\$ 343,000.00	
SUSE Dedicated Support Engineer - EMEA Zone 3 Renewal	051-004825		\$ 343,000.00	
SUSE Onsite Support: Premium Support Engineer + (Travel Expenses Extra) EMEA	051-004693		Varies	
SUSE Partner-Technical Support Incidents 10-Pack, 12x5	051-005193		\$ 4,500.00	
SUSE Partner-Technical Support Incidents 10-Pack, 24x7	051-005196		\$ 6,500.00	
SUSE Partner-Technical Support Incidents 3-Pack, 12x5	051-005191		\$ 1,350.00	
SUSE Partner-Technical Support Incidents 3-Pack, 24x7	051-005194		\$ 1,950.00	
SUSE Partner-Technical Support Incidents 5-Pack, 12x5	051-005192		\$ 2,250.00	
SUSE Partner-Technical Support Incidents 5-Pack, 24x7	051-005195		\$ 3,250.00	
SUSE Prepaid Services - 12-months EMEA	051-005056		\$ 130.00	

SUSE Primary Support Engineer - EMEA (Zone 1)	051-004686		\$ 130,000.00	
SUSE Primary Support Engineer - EMEA (Zone 1), 3-year Initial	051-004780-I		\$ 390,000.00	
SUSE Primary Support Engineer - EMEA (Zone 1), 3-year Renewal	051-004780		\$ 390,000.00	
SUSE Primary Support Engineer - EMEA (Zone 2)	051-004689		\$ 114,000.00	
SUSE Primary Support Engineer - EMEA (Zone 2), 3-year Initial	051-004782-I		\$ 342,000.00	
SUSE Primary Support Engineer - EMEA (Zone 2), 3-year Renewal	051-004782		\$ 342,000.00	
SUSE Primary Support Engineer - EMEA (Zone 3) Renewal	051-004828		\$ 121,000.00	
SUSE Primary Support Engineer - EMEA (Zone 3), 3-year Initial	051-004829-I		\$ 363,000.00	
SUSE Primary Support Engineer - EMEA (Zone 3), 3-year Renewal	051-004829		\$ 363,000.00	
SUSE Primary Support Engineer - EMEA (Zone 4) Initial	051-005065-I		\$ 49,500.00	
SUSE Primary Support Engineer - EMEA (Zone 4) Renewal	051-005065		\$ 32,700.00	
SUSE Primary Support Engineer - EMEA Zone 1 initial	051-004686-I		\$ 130,000.00	
SUSE Primary Support Engineer - EMEA Zone 2 initial	051-004689-I		\$ 114,000.00	
SUSE Primary Support Engineer - EMEA Zone 3 initial	051-004828-I		\$ 121,000.00	
SUSE Service Account Manager - EMEA (Zone 1)	051-004691		\$ 21,000.00	
SUSE Service Account Manager - EMEA (Zone 2)	051-004692		\$ 20,000.00	
SUSE Service Account Manager - EMEA (Zone 3) Renewal	051-004833		\$ 20,000.00	
SUSE Service Account Manager - EMEA Zone 1 initial	051-004691-I		\$ 21,000.00	
SUSE Service Account Manager - EMEA Zone 2 initial	051-004692-I		\$ 20,000.00	
SUSE Service Account Manager - EMEA Zone 3 initial	051-004833-I		\$ 20,000.00	
Analysis Center 3 Extended Plus Support - Initial	877-008402-I		Varies	
Analysis Center 3 Extended Plus Support - Renewal	877-008402		Varies	
AppManager Suite (AM) 8 Extended Plus Support - Initial	877-008404-I		Varies	
AppManager Suite (AM) 8 Extended Plus Support - Renewal	877-008404		Varies	
AppManager Suite (AM) 9 Extended Plus Support - Initial	877-008403-I		Varies	
AppManager Suite (AM) 9 Extended Plus Support - Renewal	877-008403		Varies	
AppManager UNIX Agent 7 Extended Plus Support - Initial	877-008406-I		Varies	
AppManager UNIX Agent 7 Extended Plus Support - Renewal	877-008406		Varies	
AppManager UNIX Agent 8 Extended Plus Support - Initial	877-008405-I		Varies	
AppManager UNIX Agent 8 Extended Plus Support - Renewal	877-008405		Varies	
Operations Center 5 Extended Plus Support - Initial	877-008401-I		Varies	
Operations Center 5 Extended Plus Support - Renewal	877-008401		Varies	
ZENworks Asset Management Extended Plus - Initial	877-008397-I		Varies	
ZENworks Asset Management Extended Plus - Renewal	877-008397		Varies	
ZENworks Configuration Management Extended Plus - Initial	877-008396-I		Varies	
ZENworks Configuration Management Extended Plus - Renewal	877-008396		Varies	
ZENworks Endpoint Security Management Extended Plus - Initial	877-008399-I		Varies	
ZENworks Endpoint Security Management Extended Plus - Renewal	877-008399		Varies	
ZENworks Full Disk Encryption Extended Plus - Initial	877-008400-I		Varies	
ZENworks Full Disk Encryption Extended Plus - Renewal	877-008400		Varies	
			Total:	