

SERVICE OVERVIEW

APPLICATION MIGRATION

Overview

While some core IT systems are the life-blood of the organizations they support, their extremely high cost and poor flexibility are seen as significant issues. In many cases, the major cost factor is the platform on which they run. Organizations are scrutinizing these costs more and more.

The Micro Focus Migration Service is a comprehensive offering from Micro Focus that takes business-critical applications and re-hosts them to a more cost-effective environment. Working with clients, our technology partners and other services vendors, Micro Focus possesses the skills, the technology, the know-how and the right relationships to support your migration requirements.

The Application Migration Service from Micro Focus brings the tremendous cost-saving and rapid-ROI potential of platform migration from a trusted expert with over 600 successful projects to date.

Why Migrate?

Micro Focus' credentials as a trusted advisor and successful service provider for Migrations contrasts with the fears of significant cost, risk and failure associated with alternative approaches.

One CIO offered this view, having looked at the options available to his organization. Many others are drawing the same conclusions, that the cost and risk of re-writing or package replacement is too significant to consider them as viable options.

"The savings we have been able to make of around £300,000 will give our expected ROI in just ten months. But the performance improvements took us by surprise, with our batch processing completing 10 to 30 times faster running under Micro Focus on a small, two CPU Windows server."

Chief Technology Officer, Paymaster

Option	Cost	Risk	Time to Value	Value
Modernize Existing	1x	Low	4 Months	10
Rewrite	4x	High	3-5 years	6
Package	10x	Med	2-3 years	0

Benefits

Micro Focus customers that have chosen our migration route have found this to be the lowest risk option that yields the fastest return on investment.. This service will bring significant benefits as you look to rationalise your IT platform strategy:

- Reduce your application costs by up to 80%
- Complete your batch processes in half the time and double the number of online transactions in the same time
- Modernize applications sooner by enabling IT to deliver new functionality 40% faster

Micro Focus boasts more successful migration projects than has been reported by any other independent software vendor.

Service Offering

Micro Focus' unique approach will help plan your re-hosting project by fundamentally examining the most important single detail in the project—the application itself. Using our technology to understand application technical details, Micro Focus will also survey operational, business and financial imperatives to ensure we plan the right project , using the right people, the right technology, at the right time.

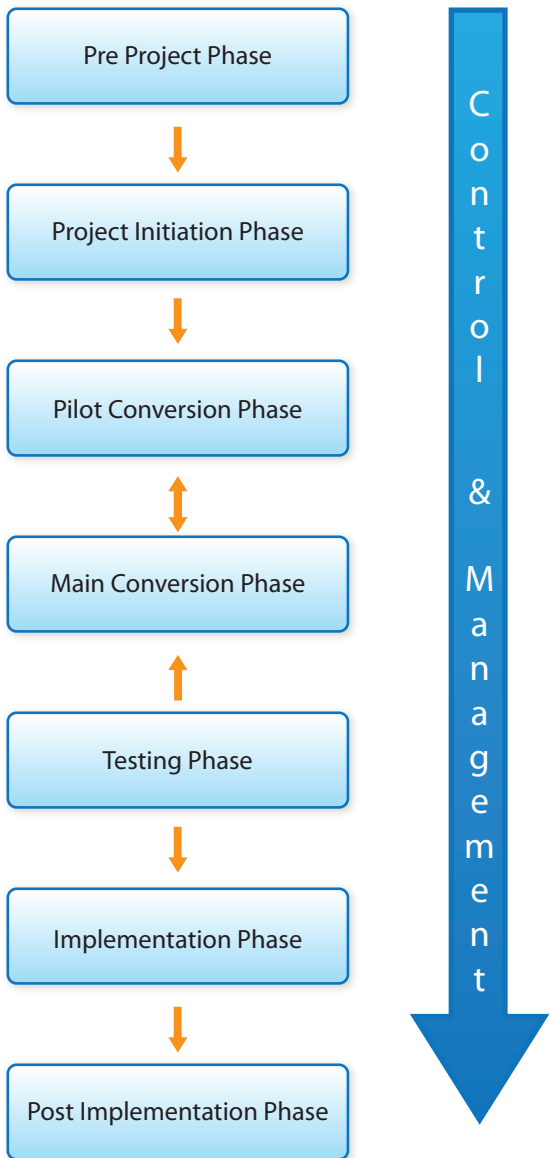
The pre-project phase of discovery and planning is a vital component in the project's eventual success.

Micro Focus' Migration Service methodology is built on industry best-practice, and moulded by our experience of hundreds of successful projects.

The Approach

Our approach to migration projects is systematic and process-based. As captured below, our PRINCE2 and PMI-certified project staff will initiate a phase-by-phase approach to project planning and execution, working with you to establish the right “work packages” of the application.

Once agreed, the project plan will be methodically followed through initiation, conversion, testing and acceptance phases, and we will be at your side for the all-important go-live dates.



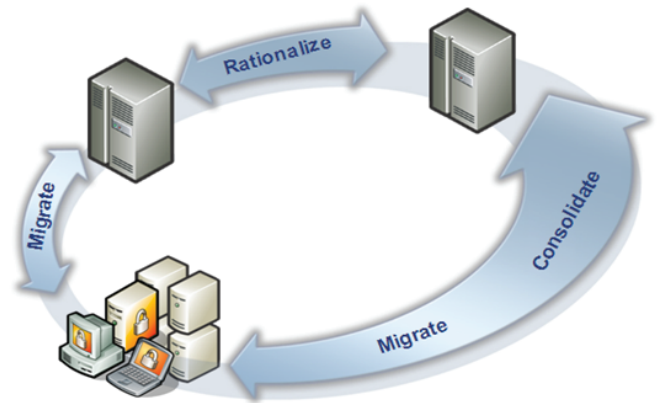
Supporting Your Strategy

Your choice of preferred platform may be shaped by internal policy, skills profile, cost-of-ownership or any number of other considerations. Your strategy may inevitably be shaped by your current platform.

Breadth of Service

No matter what your preference, we can support your choice and even help you make those decisions, thanks to the breadth of support we provide. Micro Focus can help with:

- Rationalization projects that standardize on a single set of software on an enterprise server platform (often z/OS)
- Consolidation projects that move proprietary mainframe or mid-range systems on to an enterprise server platform
- Platform re-hosting projects that move systems from mainframe environments to lower-cost platforms such as Windows, Unix, zLinux or Linux



Micro Focus expertise supports a vast range of application re-hosting options

Getting Underway

Micro Focus will be able to give you a very quick answer on the rough size, scale and feasibility of your platform requirements through a very straightforward initial fact-gathering process.

Using detailed questionnaires to solicit all the relevant information, Micro Focus will be able to provide a rough order of magnitude estimate within a matter of days, and allow both parties to move to the next phase of more systematic discussions, with confidence that the all-important Return on Investment figures are good.

"Migrating from the mainframe to Windows [was] a no-brainer from a financial standpoint. Compared to the multi-million dollar cost of the mainframe, the cost of running the solution on Windows is virtually zero. Our return on investment is through the roof."

Senior Systems Analyst, CO-OP Financial Services

Supporting Services

Micro Focus' expertise and experience in managing successful migration projects is supported by a number of complementary supporting services.

Micro Focus' services for Test Process Modernization provide know-how and technology to support our clients' requirements to assure large-scale IT projects.

Micro Focus Code Conversion services can provide specific application changes as identified by your migration project.

Micro Focus Application Outsourcing services can, as define, a level of ongoing support from Micro Focus to look after your migrated applications in their new environment.

Contact Micro Focus to book an exploratory call.

For additional information please visit: www.microfocus.com

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