

# Solution Discovery Workshop for Cloud

Manage the cloud service lifecycle with Micro Focus® Solution Discovery Workshop for Cloud.

## Overview

The adoption of cloud in your organization is likely not just a long-term plan anymore. It is a current reality and it is accelerating. If you are like most IT organizations, you probably started with Infrastructure-as-a-Service (IaaS) on a small scale—maybe a test environment or a production pilot. For some, this approach worked and they are now looking to move or are already moving ahead, building more sophisticated services on a larger scale, and gradually moving critical production workloads onto the cloud platform. These organizations are now grappling with a new set of management issues. For others, this “build it and they

will come” approach did not result in the anticipated up-take and they are left wondering what they can do to improve the situation.

Oddly, these seemingly two opposite phenomena are two sides of the same coin—lack of attention to the fact that hybrid cloud services have a lifecycle. While a focus on the technology and the desire to get cloud up and running quickly might have been adequate as a first step, this alone will not suffice going forward. Successfully scaling cloud services at an enterprise level will require paying attention to full service lifecycle—from design all the way to service management—just like you do for traditional services.

## Key Benefits

The Solution Discovery Workshop for Cloud allows you to draw on Micro Focus’s cloud consulting experience and recommended practices for cloud and automation so that you can:

- Evaluate your current maturity and how you can position your organization to mature
- Define a roadmap that accelerates your journey toward cloud lifecycle management
- Gain stakeholder buy-in and give traction to your future roadmap

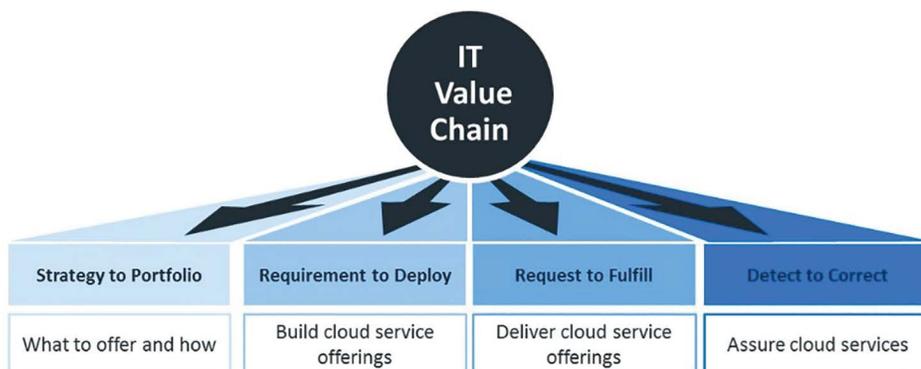


Figure 1. IT Value Chain

### Taking the Next Step

Whether IT likes it or not, it is now being measured against external public cloud providers. This is the case even if corporate mandates prohibit the use of such providers. Users expect a catalog of services they actually need, with competitive pricing and a quality of service experience. Delivering this requires IT to ramp up its capabilities around cloud design, monitoring, operations, and finance. These capabilities are not all new to IT. When it comes to monitoring or operations, most IT organizations have capabilities—both process and tooling—in place. These need to be extended to cover hybrid cloud services, while addressing the nuances and hurdles that cloud presents. Some capabilities may be net new—such as pricing and charging for services. Emphasis must also be placed on roles and responsibilities; there will be new roles that need to be introduced such as service designer or service owner. Last, but not least, this is an evolution—and you should not expect to do it in one swoop. This will be a gradual process of maturing your capabilities in line with your customer demand and your operating model shift.

### Managing the Cloud Service Lifecycle

The first step toward effective lifecycle management is to abandon the view that you can avoid this transformation. Cloud is a service delivery model that will require you to journey toward a service- and customer-oriented state. And like any journey, whether business or personal, it requires knowing your starting point, defining a destination, and a map with a set of instructions to get there. The Micro Focus® Solution Discovery Workshop for Cloud helps you get on the right path toward cloud lifecycle management.

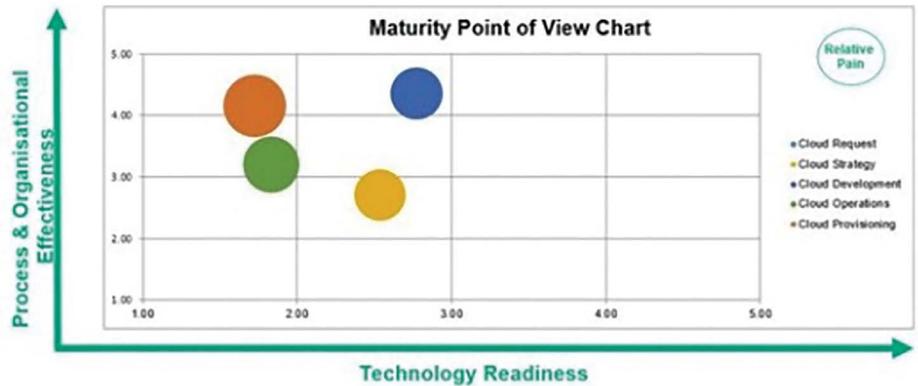


Figure 2. Maturity Point

### Key Features

The Solution Discovery Workshop for Cloud helps you understand your current maturity state, provides a comprehensive and actionable set of recommendations, and defines a roadmap to get you to your desired state.

Through a series of presentations, questionnaires, and interactive sessions, the workshop explores the full gamut of your cloud capabilities.

We then use all of the information we collect to deliver:

- An assessment of your organization's current-state maturity
- A set of actionable recommendations and identified areas of focus designed to improve your cloud and automation capabilities
- A roadmap of initiatives that incrementally progresses you toward your desired state

The workshop will greatly accelerate the improvement of your cloud practices, and will provide an independent, honest, and clear picture of where you are now and how you can get to where you want to be, guided by Micro Focus's experience and expertise.

### Service Planning and Deployment

#### Discover

We begin with some pre-workshop planning to identify:

- Business and IT objectives
- Areas of focus
- Relevant stakeholders
- Schedule and timeline

Using questionnaires, interviews, and a review of systems, documents, and other artifacts, we collect information about your capabilities and pains regarding your tooling, processes, methods, and people.

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[www.microfocus.com](http://www.microfocus.com)

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## Assess

We then use all gathered data to create your maturity profile, identify gaps between your current and desired states, and formulate the recommendations that will form your cloud roadmap and action plan to bridge your gaps and address the pains we have identified. We categorize your maturity according to the capabilities we assess, such as:

- Cloud design
- Cloud monitoring
- Cloud finance
- Cloud operations
- Request and workload management
- Portfolio and catalog management
- Cloud governance

## Roadmaps and Recommendations

The last step is to present you with our findings and recommendations, and discuss with you the next steps and how Micro Focus can help you along your hybrid cloud services journey.

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## The Micro Focus Professional Services Difference

Micro Focus provides unmatched capabilities with a comprehensive set of consulting and implementation services and unique intellectual property that help you drive innovation through streamlined and efficient software delivery.

- Proven Micro Focus software solution implementation expertise
- More than 20 years of experience helping large, complex, global organizations realize value from their Micro Focus software investments
- Rich intellectual property and unparalleled reach into product engineering
- Technology-agnostic implementation approach with no vendor lock-in, no rip-and-replace
- Education and support services to ensure adoption

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