Buying Programs:
Academic License Agreement
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Program Guide

The Academic License Agreement (ALA) is a licensing vehicle for colleges and universities. With a short, simple contract and easy annual payment calculations, this agreement meets the evolving requirements of higher education institutions to license, implement, and maintain their eligible Micro Focus software investments. This program not only lowers software costs but also helps you spend less time on software acquisition and more time focusing on your business.

Here are just a few of the benefits you’ll find in the ALA program:
- Preferential pricing available only to qualified Academic customers
- Easy license counting and payment
- Upgrades and Updates included at no additional charge
- Three year initial agreement term and renewal terms
- Minimum annual fee of just USD $5,000

A Program that Works for You
As a qualified academic institution*, you can radically simplify software management for your organization by purchasing through the ALA. You decide which counting method works best for your organization: Full-time Equivalent (FTE) population or Workstation count. You also have control of the products you want to use throughout your organization. To determine your Annual Fee, simply use the pricing and product information on the ALA Annual Fee Worksheet located on-line at www.microfocus.com/licensing/. Once you pay this fee, you have completed your licensing of your selected products for the year.

Order Fulfillment
Under the ALA Program, you may order software and services directly. Additionally, you may also place your order conveniently through qualified fulfillment agents. Our partners are ready to assist you in all your licensing needs. To find a partner in your area, please utilize our Partner Locator located at: www.microfocus.com/partners

Latest Product Versions
The software you license through the ALA program automatically gives you access to the latest version of the software. This benefit lowers the cost of software procurement and gives you access to the latest versions of Micro Focus® software throughout the term of your ALA.

Easy Installation
Once you have enrolled in the ALA and submitted your Annual Fee Worksheet, you may download the software you need through the Customer Center, located at https://www.novell.com/customercenter/. You may install the software throughout the organization as needed. Should you need to add additional students or servers, no problem! Your licenses have already been paid via your Annual License Fee.

Discounts on Perpetual License Purchases
As an ALA customer, you may purchase perpetual software licenses and other offerings at a discounted price through the VLA for Education Program. You can purchase these additional Micro Focus offerings in a single purchase order by including the required order information with your annual fee payment. For details on the VLA for Education, please see the VLA Program Guide located at: https://www.microfocus.com/media/guide/volume_license_agreement_program_guide.pdf

* Eligibility to purchase under the Academic Buying Programs or to receive academic pricing is limited to qualified educational institutions. Proof of status may be required upon execution of any licensing agreement. See www.microfocus.com/licensing/academic/qualify.html for eligibility details.
Additional Support, Training and Consulting Services
Details on Micro Focus' support offerings can be found at https://www.microfocus.com/support. Pricing for upgrades, stand-alone and add-on services are available on the Academic Worksheet or through a qualified sales fulfillment agent.

The Micro Focus product portfolio contains a variety of products for use in data center environments and for end-users. Customers should periodically review the Product Support Lifecycle page for information concerning lifecycle support policies at: https://www.microfocus.com/support-and-services/product-support-lifecycle-policy

For any services provided under the Academic License Agreement through a Statement of Work, or in the absence of a separately signed Consulting or Services Agreement, in addition to the license agreement terms, the terms and conditions located at https://www.microfocus.com/licensing/contracts/services_tc.pdf shall apply to the services, and are considered part of this program guide.

Enroll or Renew
New customers must submit a signed copy of the contract and an Annual Fee Worksheet in their first year of enrollment. Existing customers should submit a completed Annual Fee Worksheet each year. Contract Forms and Program documentation can be found online at https://www.microfocus.com/licensing/academic/ala/. A fee may be charged on any late renewals.

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