

Investor Relations Fact Sheet

Company Overview

At Micro Focus we deliver mission critical software that powers the digital economy. We combine pragmatism, discipline, and innovation to deliver trusted, proven solutions that our customers need in order to succeed in today's rapidly evolving marketplace.

Investment Thesis

1	Large digital transformation portfolio	More than 300 product line supporting critical use cases, with balanced revenue generation across four emerging themes of digital transformation
2	Global scale, global reach, global relevance	One of the world's largest enterprise software companies supporting 40,000 customers worldwide
3	Highly diversified and recurring revenue base	No revenue concentration by end market, with ~70% recurring revenues
4	Strong and consistent free cash flow generation	Our strategy underpins sustainable cash flow generation
5	Efficient allocation of capital	Methodical approach to investment and cash distributions to deliver value to our customers and shareholders

Quick Stats

One of world's ten largest pure-play enterprise software companies

\$3.0Bn annual revenue
300+ enterprise-grade products

40,000 customers worldwide
98 Fortune 100 customers

12,000 employees in 45 countries
7,500+ global partners

One of the largest tech companies on the FTSE

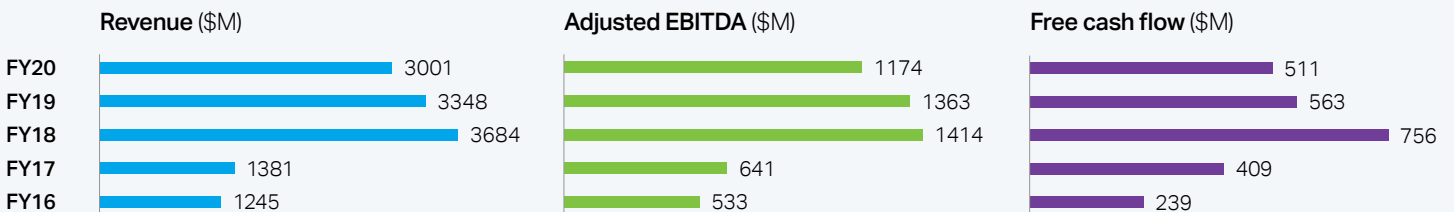
One of the largest foreign tech companies on the NYSE

Established in 1976

Stock

LON: MCRO NYSE: MFGP

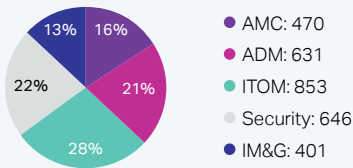
Financial Highlights



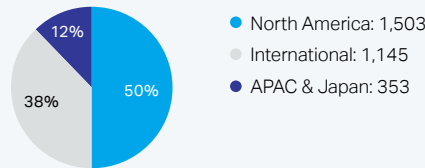
Global Revenue Streams

Our global revenue streams are highly diversified. We have more than 70% recurring revenue across multiple geographies.

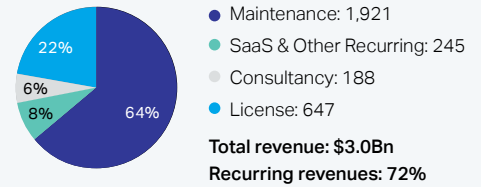
Product Group FY20 (\$M)



Geography FY20 (\$M)



Recurring revenue FY20 (\$M)



What We Do

Micro Focus delivers enterprise software to help customers address the four core pillars of digital transformation.



Accelerate Application Delivery



Simplify IT Transformation



Strengthen Cyber Resilience



Analyse in Time to Act

Product Groups

Application Modernisation & Connectivity (AMC) solutions help customers unlock the value from core business applications and support a transformational journey to create greater value from longstanding IT investments, on or off the mainframe.

Application Delivery Management (ADM) solutions help customers increase velocity, remove bottlenecks and deliver high-performing applications to better support their digital business. Combined these solutions increase stakeholder alignment and the delivery of value, while liberating resources to release faster without compromising quality.

IT Operations Management (ITOM) solutions simplify the complexity of managing hybrid IT environments. Powered by analytics, they accelerate the service fulfillment lifecycle, strengthen IT service assurance and governance, and help business users easily engage with IT.

Security provides enterprises with intelligent solutions to create cyber resilience through detecting threats, securing data and applications, and protecting identities—enabling you to adapt and evolve for the future.

Information Management & Governance (IM&G) solutions help customers analyse, understand, and control data—to derive value and manage enterprise risk. Efficient compliance, governance, customer behavior, and IOT analytics are representative use cases.

Our Customers

Our broad customer base includes:



Hewlett Packard Enterprise

Leadership

Stephen Murdoch
Chief Executive Officer

Brian McArthur-Muscroft
Chief Financial Officer

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