



## Worldline: Improved customer choice with Micro Focus modernization solutions

Worldline extracts more value from its computing assets

### At-a-glance: Worldline

Worldline, an ATOS company, connects and secures online transactions. Their technological expertise spans the whole payment value chain, hosting millions of business-critical transactions on their systems. Worldline creates and operates the digital platforms handling all the transactions between a company, its partners and customers generating €1.1 bn in annual revenues in 2012 alone. More than 7,200 people are employed worldwide.

### Solution

- > Enterprise Developer
- > Enterprise Server

### Challenge

Worldline operates a mainframe-based credit card payment system, Cardlink, which has many customers in the financial sector. In recent years, Worldline has tapped into a new market segment – smaller customers without mainframe access but with a strong interest in the Cardlink offering. Kenneth Chiang, who heads up Worldline in Taiwan, explains: “We wanted to grow our market share, but recognized that our customers have different platform needs. Cardlink functionality must extend beyond mainframe deployment to meet this requirement.”

### The best capability on mainframe and open systems

Micro Focus’ reputation for low-risk mainframe modernization solutions was already clear to Worldline, according to Mr Chiang: “We selected Micro Focus because of the high level of support for mainframe code, the focus on performance, and the ease-of-use and flexibility of the tools.”

Micro Focus’ support for COBOL meant that moving a mainframe application on to another platform was very straightforward. An extensive Proof-of-Concept proved that 95% of the code could be moved without change. The first additional platform to be offered was IBM AIX, which Worldline has identified as a major new potential market. Using the same capabilities and technology, plus trusted mainframe-compatible solutions from Micro Focus, Worldline can provide a reliable, trusted solution on more platforms.

### Highlights

- > Expanded market share
- > More customer choice
- > Lower deployment costs and faster run time
- > Increased performance and scalability

“Leveraging trusted Micro Focus technology, we have been able to expand our market share and offer our customers more choice. We can now provide superior functionality in mainframe and open environments, offering the best of both worlds.”

**Kenneth Chiang**  
 Head of Worldline Taiwan

Moving the code involved development and testing using Worldline test data. The full product testing phase included development testing, unit testing, user acceptance testing and pre-production testing.

Using Micro Focus application modernization technology, Worldline felt it could offer the best of both worlds to its customers, as Mr Chiang explains: "Running the application in parallel on both the mainframe and in a Windows environment means we can offer our customers more choice and expand into new markets."

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Head of Worldline Taiwan

Mr Chiang concludes: "Leveraging trusted Micro Focus technology; we have been able to expand our market share and offer our customers more choice. We can now provide superior functionality in mainframe and open environments, offering the best of both worlds."

#### **About Micro Focus**

Micro Focus, a member of the FTSE 250, provides innovative software that allows companies to dramatically improve the business value of their enterprise applications. Micro Focus Enterprise Application Modernization, Testing and Management software enables customers' business applications to respond rapidly to market changes and embrace modern architectures with reduced cost and risk.

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#### **Offering customer choice**

Worldline customers are enjoying more platform choice. By offering solutions for both mainframe and open platform-based companies, Worldline offers more choice in how to best exploit the value in their business-critical assets. The open platform solution offers the same advantages as the mainframe-based solution, as well as further benefits.