



# Academic License Agreement Annual Fee Worksheet - EMEA(USD)

NOVEMBER 2021

[Academic Program Information Link](#)

### Product Selection Instructions:

As part of the compliance and annual order process, this worksheet must be sent to EMEA\_Contract\_Admin@MicroFocus.com (for Europe, Middle East, Africa) or contractadmin@MicroFocus.com (rest of world).

Please indicate the models you will be using: \_\_\_ FTE Model; \_\_\_ Workstation Model; \_\_\_ Dept. Workstation Model

### PRODUCT CALCULATION INSTRUCTIONS:

A. Place a mark in the column Model Selected box of the product(s) you wish to purchase OR select a Value Bundle. There is a \$5000 minimum purchase requirement on the ALA.

B. Calculate the Total Bundled Price (TBP) by adding the appropriate prices of the products selected and the appropriate pricing model. You should have a Total Bundled Price (TBP) for each pricing model (Workstation/Dept Workstation, FTE) from which you are purchasing.

C. The Total Bundled Price will be used to calculate the Annual Fee.

You may not use the FTE model in calculating your Annual Fee unless your FTE population exceeds your Workstation count.

**TO PREVENT DELAYS IN PROCESSING YOUR RENEWAL ORDER, PLEASE SUBMIT BOTH YOUR PURCHASE ORDER AND COMPLETED WORKSHEET TOGETHER**

### FTE LICENSE:

Customer must purchase an FTE License for each FTE.

The number of Customer's FTEs shall be calculated as the sum of:

(a) Faculty and Staff FTEs. For the prior academic year, the number of full-time faculty and staff plus the total number of hours worked by part-time faculty and staff in an average work week divided by 40; and

(b) Student FTEs. For the prior academic year, the number of full-time students plus the total number of part-time student credit hours divided by the number of credit hours that Customer uses to identify full-time status.

For Customers that declare a student FTE count in a report to an accreditation or governing board or a government agency, the student FTE account will be the greater of the calculation in subpart (b) above or the FTE count contained in such report.

The FTE calculation for each category of faculty, staff, and students, must be demonstrated through a verifiable means that may include use of an audited annual report, an organization's human resource system, or the government website, government report, or other published report provided by Customer that shows accurate information.

Upon mutual agreement of the source of the data used for the FTE calculations, Licensor will accept calculations based on the source that are up to one year old.

NOTE: Any hospital approved by Micro Focus to purchase under the ALA must purchase under either the FTE Staff and Student or the Workstation pricing schedule for their entire organisation or under the Departmental Workstation pricing schedule if the software is only to be used within a specific department of the hospital. Any academic site not purchasing under the ALA for their entire FTE staff and student count must purchase under the Departmental Workstation pricing schedule unless they are able to take out an ALA contract for a specific entity or department within their academic institution. Should an ALA be taken out by a specific department of an academic site using the Staff and Student FTE count this will preclude that department from offering any use of the software to staff or students of other parts of the institution. This note does not apply to the purchase of Mobile Device Licenses.

When ordering Advanced Authentication or Risk Service Products the total number of users (including all faculty, staff and students) within your systems need to be counted even though you are paying just for the ordered numbers. Therefore please complete the section below to advise your number of users that will use the software.

Number of user licenses required \_\_\_\_\_

INSERT HERE THE DESIGNATED AGREED UPON SOURCE OF DATA FOR FTE CALCULATION

By signing below, Customer certifies that as of the date below, the information contained herein (or attached) is complete and accurate to the best of its knowledge.

Customer Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_ Date: \_\_\_\_\_

Part Number	Product Description	Quantity	Price USD
<b>Bundled Products</b>			
<i>ISM Value bundle includes: Identity Manager Standard Edition, Access Manager, Sentinel Log Manager 500 EPS, Identity Manager Integration Module for Database and Identity Manager Integration Module for Tools.</i>			
SB-AC766	ISM Value Bundle FTE Academic License		\$ 8.70
SB-AC767	ISM Value Bundle Workstation Academic License		\$ 36.00
<i>Identity Tracking Product Bundle also includes: Access Manager, Identity Manager Advanced Edition, Sentinel Rapid Deployment</i>			
SB-AA388	Identity Tracking per FTE Academic Sub SW E-LTU		\$ 15.00
SB-AA390	Identity Tracking per Workstation Academic Sub SW E-LTU		\$ 55.00
SB-AA387	Identity Tracking per Department Workstation Academic Sub SW E-LTU		\$ 65.00
<i>Open Workgroup Suite Includes: Open Enterprise Server, GroupWise, Novell Vibe, ZENworks Configuration Management, ZENworks Endpoint Security Management</i>			
SB-AA187	Open Workgroup Suite per FTE Academic Sub SW E-LTU		\$ 8.70
SB-AA189	Open Workgroup Suite per Workstation Academic Sub SW E-LTU		\$ 44.00
SB-AA186	Open Workgroup Suite per Department Workstation Academic Sub SW E-LTU		\$ 53.00
<i>Value Bundle I Contains Open Enterprise Server, ZENworks Configuration Management, Identity Manager Standard Edition, and GroupWise.</i>			
SB-AA243	Value I Bundle per FTE Academic Sub SW E-LTU		\$ 8.30
SB-AA244	Value I Bundle per Workstation Academic Sub SW E-LTU		\$ 41.00
<i>Value Bundle II Contains Open Enterprise Server, ZENworks Configuration Management, ZENworks Patch Management, Identity Manager Standard Edition, and GroupWise.</i>			
SB-AA247	Value II Bundle per Workstation Academic Sub SW E-LTU		\$ 53.00
SB-AA248	Value II Bundle per Department Workstation Academic Sub SW E-LTU		\$ 65.00
<i>Windows Value Bundle includes: ZENworks Configuration Management, ZENworks Patch Management, ZENworks Asset Management, and File Governance Suite</i>			
SB-AA249	Windows Value Bundle I per FTE Academic Sub SW E-LTU		\$ 8.30
SB-AA251	Windows Value Bundle I per Workstation Academic Sub SW E-LTU		\$ 45.00
SB-AA252	Windows Value Bundle I per Department Workstation Academic Sub SW E-LTU		\$ 56.00
<i>ZENworks Value Bundle includes: ZENworks Configuration Management, ZENworks Patch Management, ZENworks Asset Management and ZENworks Desktop Containers</i>			
SB-AA253	ZENworks Value Bundle per FTE Academic Sub SW E-LTU		\$ 8.30
SB-AA254	ZENworks Value Bundle per Workstation Academic Sub SW E-LTU		\$ 42.00
SB-AA255	ZENworks Value Bundle per Department Workstation Academic Sub SW E-LTU		\$ 53.00
<b>Additional Products (Select as many additional products as desired)</b>			
SB-AA311	Desktop Containers Professional per Department Workstation Sub SW E-LTU		\$ 9.40
SB-AA313	Desktop Containers Professional per FTE Academic Sub SW E-LTU		\$ 1.80
SB-AE935	Desktop Containers Application Streaming per FTE Academic Sub SW E-LTU		\$ 4.00
SB-AA438	Cluster Services per FTE Academic Sub SW E-LTU		\$ 1.50
SB-AA440	Cluster Services per Workstation Academic Sub SW E-LTU		\$ 7.00
SB-AA437	Cluster Services per Department Workstation Academic Sub SW E-LTU		\$ 8.70
SB-AA269	Advanced Authentication Clients per FTE Academic Sub SW E-LTU		\$ 1.00
SB-AA271	Advanced Authentication Clients per Workstation Academic Sub SW E-LTU		\$ 4.50
SB-AA268	Advanced Authentication Clients per Department Workstation Academic Sub SW E-LTU		\$ 5.60
SB-AA274	Advanced Authentication per FTE Academic Sub SW E-LTU		\$ 0.69
SB-AA276	Advanced Authentication per Workstation Academic Sub SW E-LTU		\$ 3.20
SB-AA273	Advanced Authentication per Department Workstation Academic Sub SW E-LTU		\$ 3.90
SB-AA368	GroupWise per FTE Academic Sub SW E-LTU		\$ 1.90
SB-AA369	GroupWise per Workstation Academic Sub SW E-LTU		\$ 7.80
SB-AA370	GroupWise per Department Workstation Academic Sub SW E-LTU		\$ 9.80
SB-AA375	GroupWise Coexistence Solution for Exchange per FTE Academic Sub SW E-LTU		\$ 0.36
SB-AA373	Messenger per FTE Academic Sub SW E-LTU		\$ 0.27
SB-AA263	Access Manager per FTE Academic Sub SW E-LTU		\$ 3.60
SB-AA264	Access Manager per Workstation Academic Sub SW E-LTU		\$ 19.00
SB-AA261	Access Manager per Department Workstation Academic Sub SW E-LTU		\$ 23.00
SB-AA142	Identity Manager Standard Edition per FTE Academic Sub SW E-LTU		\$ 3.60
SB-AA144	Identity Manager Standard Edition per Workstation Academic Sub SW E-LTU		\$ 19.00
SB-AA141	Identity Manager Standard Edition per Department Workstation Academic Sub SW E-LTU		\$ 23.00
SB-AA057	Identity Manager Advanced Edition per FTE Academic Sub SW E-LTU		\$ 6.90
SB-AA056	Identity Manager Advanced Edition per Department Workstation Academic Sub SW E-LTU		\$ 35.00
SB-AA052	Identity Manager Advanced Edition Expansion Pack per FTE Academic Sub SW E-LTU		\$ 3.30
SB-AA054	Identity Manager Advanced Edition Expansion Pack per Workstation Academic Sub SW E-LTU		\$ 8.00
SB-AA051	Identity Manager Advanced Edition Expansion Pack per Department Workstation Academic Sub SW E-LTU		\$ 15.00
SB-AA059	Identity Manager Advanced Edition per Workstation Academic Sub SW E-LTU		\$ 28.00
SB-AA106	Identity Manager Integration Module for Microsoft Enterprise per FTE Academic Sub SW E-LTU		\$ 1.70
SB-AA134	Identity Manager Integration Module for SharePoint and Office 365 per Workstation Academic Sub SW E-LTU		\$ 7.50
SB-AA132	Identity Manager Integration Module for SharePoint and Office 365 per Department Workstation Academic Sub SW E-LTU		\$ 9.60
SB-AA118	Identity Manager Integration Module for Salesforce.com per FTE Academic Sub SW E-LTU		\$ 1.70
SB-AA120	Identity Manager Integration Module for Salesforce.com per Workstation Academic Sub SW E-LTU		\$ 7.50
SB-AA117	Identity Manager Integration Module for Salesforce.com per Department Workstation Academic Sub SW E-LTU		\$ 9.60
SB-AA062	Identity Manager Integration Module for Banner per FTE Academic Sub SW E-LTU		\$ 1.70
SB-AA064	Identity Manager Integration Module for Banner per Workstation Academic Sub SW E-LTU		\$ 7.50
SB-AA061	Identity Manager Integration Module for Banner per Department Workstation Academic Sub SW E-LTU		\$ 9.60
SB-AA067	Identity Manager Integration Module for Blackboard LMS per FTE Academic Sub SW E-LTU		\$ 1.70
SB-AA069	Identity Manager Integration Module for Blackboard LMS per Workstation Academic Sub SW E-LTU		\$ 7.50
SB-AA066	Identity Manager Integration Module for Blackboard LMS per Department Workstation Academic Sub SW E-LTU		\$ 9.60
SB-AA077	Identity Manager Integration Module for GoogleApps per FTE Academic Sub SW E-LTU		\$ 1.70
SB-AA079	Identity Manager Integration Module for GoogleApps per Workstation Academic Sub SW E-LTU		\$ 7.50
SB-AA076	Identity Manager Integration Module for GoogleApps per Department Workstation Academic Sub SW E-LTU		\$ 9.60
SB-AA072	Identity Manager Integration Module for Database per FTE Academic Sub SW E-LTU		\$ 1.80
SB-AA074	Identity Manager Integration Module for Database per Workstation Academic Sub SW E-LTU		\$ 7.80
SB-AA071	Identity Manager Integration Module for Database per Department Workstation Academic Sub SW E-LTU		\$ 10.00
SB-AA137	Identity Manager Integration Module for Tools per FTE Academic Sub SW E-LTU		\$ 1.80
SB-AA139	Identity Manager Integration Module for Tools per Workstation Academic Sub SW E-LTU		\$ 7.80
SB-AA136	Identity Manager Integration Module for Tools per Department Workstation Academic Sub SW E-LTU		\$ 10.00
SB-AA097	Identity Manager Integration Module for Mainframe for 800 Series MVS per FTE Academic Sub SW E-LTU		\$ 0.87
SB-AA099	Identity Manager Integration Module for Mainframe for 800 Series MVS per Workstation Academic Sub SW E-LTU		\$ 3.80
SB-AA096	Identity Manager Integration Module for Mainframe for 800 Series MVS per Department Workstation Academic Sub SW E-LTU		\$ 4.80
SB-AA082	Identity Manager Integration Module for Help Desk per FTE Academic Sub SW E-LTU		\$ 1.70
SB-AA084	Identity Manager Integration Module for Help Desk per Workstation Academic Sub SW E-LTU		\$ 7.60
SB-AA081	Identity Manager Integration Module for Help Desk per Department Workstation Academic Sub SW E-LTU		\$ 9.40
SB-AA087	Identity Manager Integration Module for Linux and Unix per FTE Academic Sub SW E-LTU		\$ 2.90
SB-AA089	Identity Manager Integration Module for Linux and Unix per Workstation Academic Sub SW E-LTU		\$ 13.00
SB-AA086	Identity Manager Integration Module for Linux and Unix per Department Workstation Academic Sub SW E-LTU		\$ 16.00
SB-AA092	Identity Manager Integration Module for Linux and Unix User Settings per FTE Academic Sub SW E-LTU		\$ 2.90
SB-AA094	Identity Manager Integration Module for Linux and Unix User Settings per Workstation Academic Sub SW E-LTU		\$ 13.00
SB-AA091	Identity Manager Integration Module for Linux and Unix User Settings per Department Workstation Academic Sub SW E-LTU		\$ 16.00
SB-AA102	Identity Manager Integration Module for Message System per FTE Academic Sub SW E-LTU		\$ 0.87
SB-AA104	Identity Manager Integration Module for Message System per Workstation Academic Sub SW E-LTU		\$ 3.80

SB-AA101	Identity Manager Integration Module for Message System per Department Workstation Academic Sub SW E-LTU	\$	4.80
SB-AA108	Identity Manager Integration Module for Midrange per FTE Academic Sub SW E-LTU	\$	0.87
SB-AA110	Identity Manager Integration Module for Midrange per Workstation Academic Sub SW E-LTU	\$	3.80
SB-AA107	Identity Manager Integration Module for Midrange per Department Workstation Academic Sub SW E-LTU	\$	4.80
SB-AA113	Identity Manager Integration Module for Oracle Enterprise per FTE Academic Sub SW E-LTU	\$	1.70
SB-AA115	Identity Manager Integration Module for Oracle Enterprise per Workstation Academic Sub SW E-LTU	\$	7.60
SB-AA112	Identity Manager Integration Module for Oracle Enterprise per Department Workstation Academic Sub SW E-LTU	\$	9.40
SB-AC699	Identity Manager Integration Module 3.1 for PBX FTE Academic License	\$	0.87
SB-AC698	Identity Manager Integration Module 3.1 for PBX Department Workstation Academic License	\$	4.80
SB-AA123	Identity Manager Integration Module for SAP Enterprise per FTE Academic Sub SW E-LTU	\$	1.70
SB-AA125	Identity Manager Integration Module for SAP Enterprise per Workstation Academic Sub SW E-LTU	\$	7.60
SB-AA122	Identity Manager Integration Module for SAP Enterprise per Department Workstation Academic Sub SW E-LTU	\$	9.40
SB-AA128	Identity Manager Integration Module for Scripting per FTE Academic Sub SW E-LTU	\$	1.80
SB-AA130	Identity Manager Integration Module for Scripting per Workstation Academic Sub SW E-LTU	\$	7.80
SB-AA127	Identity Manager Integration Module for Scripting per Department Workstation Academic Sub SW E-LTU	\$	10.00
SB-AA395	Identity Governance per FTE Academic Sub SW E-LTU	\$	6.90
SB-AA397	Identity Governance per Workstation Academic Sub SW E-LTU	\$	28.00
SB-AA394	Identity Governance per Department Workstation Academic Sub SW E-LTU	\$	35.00
SB-AA433	LDAP Proxy per FTE Academic Sub SW E-LTU	\$	2.30
SB-AA434	LDAP Proxy per Workstation Academic Sub SW E-LTU	\$	8.70
SB-AA432	LDAP Proxy per Department Workstation Academic Sub SW E-LTU	\$	14.00
SB-AA443	Open Enterprise Server per FTE Academic Sub SW E-LTU	\$	4.80
SB-AA445	Open Enterprise Server per Workstation Academic Sub SW E-LTU	\$	26.00
SB-AA442	Open Enterprise Server per Department Workstation Academic Sub SW E-LTU	\$	31.00
SB-AA359	Filr Standard per FTE Academic Sub SW E-LTU	\$	3.00
SB-AA362	Filr Standard per Workstation Academic Sub SW E-LTU	\$	16.00
SB-AA363	Filr Standard per Department Workstation Academic Sub SW E-LTU	\$	20.00
SB-AA349	Filr Advanced per FTE Academic Sub SW E-LTU	\$	3.40
SB-AA350	Filr Advanced per Workstation Academic Sub SW E-LTU	\$	18.00
SB-AA351	Filr Advanced per Department Workstation Academic Sub SW E-LTU	\$	23.00
SB-AA354	Filr Advanced for OES Customers per FTE Academic Sub SW E-LTU	\$	0.90
SB-AA355	Filr Advanced for OES Customers per Workstation Academic Sub SW E-LTU	\$	4.50
SB-AA356	Filr Advanced for OES Customers per Department Workstation Academic Sub SW E-LTU	\$	6.00
SB-AA409	iPrint Enterprise (Mobile & Desktop) per FTE Academic Sub SW E-LTU	\$	1.80
SB-AA411	iPrint Enterprise (Mobile & Desktop) per Workstation Academic Sub SW E-LTU	\$	8.80
SB-AA408	iPrint Enterprise (Mobile & Desktop) per Department Workstation Academic Sub SW E-LTU	\$	12.00
SB-AA414	iPrint Mobile per FTE Academic Sub SW E-LTU	\$	1.60
SB-AA416	iPrint Mobile per Workstation Academic Sub SW E-LTU	\$	7.60
SB-AA413	iPrint Mobile per Department Workstation Academic Sub SW E-LTU	\$	9.50
SB-AA404	iPrint Desktop per FTE Academic Sub SW E-LTU	\$	1.70
SB-AA406	iPrint Desktop per Workstation Academic Sub SW E-LTU	\$	8.20
SB-AA403	iPrint Desktop per Department Workstation Academic Sub SW E-LTU	\$	11.00
SB-AB012	Privileged Account Manager per FTE Academic Sub SW E-LTU	\$	2.70
SB-AA237	Privileged Account Manager Single Sign-on Module Enterprise FTE per Affiliated/Enterprise Entity Academic Sub SW E-LTU	\$	157.00
SB-AB014	Privileged Account Manager per Workstation Academic Sub SW E-LTU	\$	9.90
SB-AA240	Privileged Account Manager Single Sign-on Module Enterprise Workstation per Affiliated/Enterprise Entity Academic Sub SW E-LTU	\$	610.00
SB-AB011	Privileged Account Manager per Department Workstation Academic Sub SW E-LTU	\$	16.00
SB-AA236	Privileged Account Manager Single Sign-on Module Enterprise Department Workstation per Affiliated/Enterprise Entity Sub SW E-LTU	\$	910.00
SB-AA649	Group Policy Administration per FTE Academic Sub SW E-LTU	\$	1.60
SB-AA651	Group Policy Administration per Workstation Academic Sub SW E-LTU	\$	7.20
SB-AA648	Group Policy Administration per Department Workstation Academic Sub SW E-LTU	\$	8.70
SB-AE915	Universal Policy Administration Base per FTE Academic Sub SW E-LTU	\$	2.20
SB-AE916	Universal Policy Administration Base per Workstation Academic Sub SW E-LTU	\$	11.00
SB-AE917	Universal Policy Administration Base per Department Workstation Academic Sub SW E-LTU	\$	13.00
SB-AE920	Universal Policy Administration Workstation Endpoint Management for Mac per FTE Academic Sub SW E-LTU	\$	42.00
SB-AE921	Universal Policy Administration Workstation Endpoint Management for Mac per Workstation Academic Sub SW E-LTU	\$	42.00
SB-AE922	Universal Policy Administration Workstation Endpoint Management for Mac per Department Workstation Academic Sub SW E-LTU	\$	42.00
SB-AE925	Universal Policy Administration Workstation Endpoint Management for Non Domain Joined Windows per FTE Academic Sub SW E-LTU	\$	42.00
SB-AE926	Universal Policy Administration Workstation Endpoint Management for Non Domain Joined Windows per Workstation Academic Sub SW E-LTU	\$	42.00
SB-AA644	Directory & Resource Administration per FTE Academic Sub SW E-LTU	\$	2.60
SB-AA646	Directory & Resource Administration per Workstation Academic Sub SW E-LTU	\$	13.00
SB-AA643	Directory & Resource Administration per Department Workstation Academic Sub SW E-LTU	\$	15.00
SB-AA639	Directory & Resource Administration AD Bridge per FTE Academic Sub SW E-LTU	\$	2.50
SB-AA641	Directory & Resource Administration AD Bridge per Workstation Academic Sub SW E-LTU	\$	12.00
SB-AA638	Directory & Resource Administration AD Bridge per Department Workstation Academic Sub SW E-LTU	\$	15.00
SB-AC708	Sentinel Log Manager 500 EPS per FTE Academic Sub SW E-LTU	\$	2.10
SB-AC710	Sentinel Log Manager 500 EPS Workstation Academic License	\$	8.10
SB-AC706	Sentinel Log Manager 2500 EPS FTE Academic License	\$	3.80
SB-AC705	Sentinel Log Manager 2500 EPS Workstation Academic Lic	\$	16.00
SB-AB041	Service Desk for ITIL per FTE Academic Sub SW E-LTU	\$	0.65
SB-AB043	Service Desk for ITIL per Workstation Academic Sub SW E-LTU	\$	2.80
SB-AB040	Service Desk for ITIL per Department Workstation Academic Sub SW E-LTU	\$	4.00
SB-AA334	File Management Suite for OES per FTE Academic Sub SW E-LTU	\$	2.80
SB-AA336	File Reporter per FTE Academic Sub SW E-LTU	\$	1.50
SB-AA338	File Reporter for OES per FTE Academic Sub SW E-LTU	\$	1.50
SB-AA330	File Dynamics per FTE Academic Sub SW E-LTU	\$	3.00
SB-AA392	File Governance Suite per FTE Academic Sub SW E-LTU	\$	4.20
SB-AB045	Storage Manager per FTE Academic Sub SW E-LTU	\$	1.50
SB-AA303	Cross Empire Data Migration eDirectory to Active Directory Solution Pack per FTE Academic Sub SW E-LTU	\$	0.38
SB-AA304	Cross Empire Data Migration Forest to Forest Solution Pack per FTE Academic Sub SW E-LTU	\$	0.38
SB-AB047	Vibe per FTE Academic Sub SW E-LTU	\$	2.00
SB-AB049	Vibe per Workstation Academic Sub SW E-LTU	\$	30.00
SB-AB019	SecureLogin per FTE Academic Sub SW E-LTU	\$	2.00
SB-AB021	SecureLogin per Workstation Academic Sub SW E-LTU	\$	27.00
SB-AB018	SecureLogin per Department Workstation Academic Sub SW E-LTU	\$	33.00
SB-AC273	Sentinel Enterprise 500 EPS per FTE Academic Sub SW E-LTU	\$	4.10
SB-AC274	Sentinel Enterprise 500 EPS per Workstation Academic Sub SW E-LTU	\$	18.00
SB-AC275	Sentinel Enterprise 500 EPS per Department Workstation Academic Sub SW E-LTU	\$	27.00
SB-AC276	Sentinel Enterprise 2500 EPS per FTE Academic Sub SW E-LTU	\$	7.50
SB-AC277	Sentinel Enterprise 2500 EPS per Workstation Academic Sub SW E-LTU	\$	31.00
SB-AC278	Sentinel Enterprise 2500 EPS per Department Workstation Academic Sub SW E-LTU	\$	45.00
SB-AC283	Sentinel PCI-DSS Solution Pack per FTE Academic Sub SW E-LTU	\$	3.20
SB-AC284	Sentinel PCI-DSS Solution Pack per Workstation Academic Sub SW E-LTU	\$	14.00
SB-AC285	Sentinel PCI-DSS Solution Pack per Department Workstation Academic Sub SW E-LTU	\$	19.00
SB-AC288	Sentinel Smart Plug-ins per FTE Academic Sub SW E-LTU	\$	2.10
SB-AC289	Sentinel Smart Plug-ins per Workstation Academic Sub SW E-LTU	\$	8.10
SB-AC290	Sentinel Smart Plug-ins per Department Workstation Academic Sub SW E-LTU	\$	13.00
SB-AA310	Desktop Containers Professional per Workstation Academic Sub SW E-LTU	\$	7.70
SB-AA565	ZENworks Asset Management per FTE Academic Sub SW E-LTU	\$	3.80
SB-AA567	ZENworks Asset Management per Workstation Academic Sub SW E-LTU	\$	27.00
SB-AA564	ZENworks Asset Management per Department Workstation Academic Sub SW E-LTU	\$	32.00
SB-AB062	ZENworks Asset Management for Linux per FTE Academic Sub SW E-LTU	\$	3.80
SB-AA563	ZENworks Asset Management for Linux per Workstation Academic Sub SW E-LTU	\$	27.00

SB-AB061	ZENworks Asset Management for Linux per Department Workstation Academic Sub SW E-LTU		\$	32.00
SB-AA570	ZENworks Configuration Management per FTE Academic Sub SW E-LTU		\$	2.00
SB-AA572	ZENworks Configuration Management per Workstation Academic Sub SW E-LTU		\$	8.30
SB-AA569	ZENworks Configuration Management per Department Workstation Academic Sub SW E-LTU		\$	11.00
SB-AA575	ZENworks Endpoint Security Management per FTE Academic Sub SW E-LTU		\$	1.90
SB-AA577	ZENworks Endpoint Security Management per Workstation Academic Sub SW E-LTU		\$	7.90
SB-AA574	ZENworks Endpoint Security Management per Department Workstation Academic Sub SW E-LTU		\$	9.70
SB-AA580	ZENworks Full Disk Encryption per FTE Academic Sub SW E-LTU		\$	3.50
SB-AA582	ZENworks Full Disk Encryption per Workstation Academic Sub SW E-LTU		\$	26.00
SB-AA579	ZENworks Full Disk Encryption per Department Workstation Academic Sub SW E-LTU		\$	32.00

When ordering ZENworks Patch Management listed below please mark the number of subscriptions if applicable. Due to one key per server, if using the product on multiple servers, you will need to request additional subscriptions. Example: If you have 10,000 nodes across 3 servers, you will need 3 subscriptions and then allocate the number of nodes per server.

**Novell ZENworks Patch Management Subscription for Windows**

Number of subscriptions needed, if more than one \_\_\_\_\_

Quantity of nodes per server(s) \_\_\_\_\_

SB-AA585	ZENworks Patch Management per FTE Academic Sub SW E-LTU		\$	1.70
SB-AA586	ZENworks Patch Management per Workstation Academic Sub SW E-LTU		\$	7.20
SB-AA584	ZENworks Patch Management per Department Workstation Academic Sub SW E-LTU		\$	8.90
SB-AA595	ZENworks Suite per FTE Academic Sub SW E-LTU		\$	12.00
SB-AA597	ZENworks Suite per Workstation Academic Sub SW E-LTU		\$	48.00
SB-AA594	ZENworks Suite per Department Workstation Academic Sub SW E-LTU		\$	59.00
SB-AA590	ZENworks Suite for Open Workgroup Suite per FTE Academic Sub SW E-LTU		\$	8.90
SB-AA592	ZENworks Suite for Open Workgroup Suite per Workstation Academic Sub SW E-LTU		\$	39.00
SB-AA589	ZENworks Suite for Open Workgroup Suite per Department Workstation Academic Sub SW E-LTU		\$	47.00
			<b>Total \$</b>	

**Customer Information**

	<b>Primary Contact</b>		<b>Contact #2</b>
Company Name		Company Name	
Address		Address	
City, State		City, State	
Postal Code		Postal Code	
Country		Country	
Contact Name		Contact Name	
Title		Title	
Phone Number		Phone Number	
Fax Number		Fax Number	
E-mail Address		E-mail Address	
Reseller nomination			

**CUSTOMER CERTIFICATION & ANNUAL FEE CALCULATION**

**Annual Fee Calculation by Workstation or Dept. Workstation**

A. Total Workstation/Dept Workstation Count	
B. Applicable Price per Station (see Product Selection and Bundle Calculation above)	x \$
C. Calculate Discount (if applicable) using discount schedule below (multiply discount by line B)	
D. Discounted Bundled Price (subtract C from B, if applicable)	= \$
E. Annual Workstation/Dept Workstation Fee (multiply A with D)	= \$

**Annual Fee Calculation by FTE Population**

K. Total Enrollment (FTE)	
L. Total Employees (FTE)	
M. Total Population (add lines K & L)	
N. Applicable Price Per Person (see Product Selection and Bundle Calculation above)	x \$
O. Calculate Discount (if applicable) using discount schedule below (multiply discount by line N)	x
P. Discounted Bundled Price (subtract O from N, if applicable)	= \$
Q. Annual FTE Population Fee (multiply M with P)	= \$

**Annual Fee Calculation by On-demand Training (see section below)**

R. Total Subscription Count	
S. Applicable Price per Subscription (see Product Selection and Bundle Calculation below)	x \$
T. Annual On-demand Training Library Fee (multiply line R by line S)	= \$

**Combined Annual Fee**

U. Total Annual Fee (add totals from E, J, Q & T)	= \$
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The discount table is also used to calculate the Annual Fee based on Workstation, Mobile Device or FTE Population.

**TIERED DISCOUNT SCHEDULE**

Priced by Workstation, Department Workstation		Priced by FTE Population	
Total Workstations	Discount	Total FTE Population	Discount
1 - 2,899	0%	1 - 10,999	0%
2,900 - 6,999	11%	11,000 - 19,999	23%
7,000 - 13,999	16%	20,000 - 49,999	38%
14,000 +	22%	50,000 - 99,999	42%
		100,000 +	46%
<b>*Minimum Annual Fee of \$5,000</b>		<b>*Minimum Annual Fee of \$5,000</b>	

**Academic Technical Support and Training Options**

Micro Focus customers receive support according to our published Product Support Lifecycle, which defines the duration and type of support customers can expect to receive on specific products as they move through their life cycle. To view a current list of products supported by Micro Focus, please refer to the Micro Focus Support Life Cycle page at <https://www.microfocus.com/support-and-services/lifecycle>. THE SERVICES DESCRIBED HEREIN WILL BE GOVERNED BY THE TERMS AND CONDITIONS OF THE MAINTENANCE AND SUPPORT AGREEMENT WHICH CAN BE FOUND AT <https://www.microfocus.com/support-and-services/maintenance-and-support-agreements>

Primary Contact		Contact #2	
Name		Name	
Title		Title	
Division		Division	
Address		Address	
City		City	
Province		Province	
Postal Code		Postal Code	
Phone Number		Phone Number	
Fax Number		Fax Number	
E-mail Address		E-mail Address	
Reseller nomination			

**DISCOUNTS DO NOT APPLY TO THESE SERVICE AND TECHNICAL SUPPORT OPTIONS**

**AND CAN VARY BY COUNTRY SO PLEASE DISCUSS THESE WITH YOUR SALESPERSON**

**Service and Support Options**

**Americas**

SU-AA068	Single Service Request - Academic Support	\$	880.00
SU-AA069	5 Incident Pack - Academic Support	\$	3,600.00
SU-AA117	10 Incident Pack - Academic Support	\$	7,000.00
SU-AA118	20 Incident Pack - Academic Support	\$	13,500.00
SU-AA050	In-Country Resource - Premium Support	\$	15,000.00
SU-AA052	Security Clearance - Premium Support	\$	24,999.96
SU-AA053	Named Support Engineer - Premium Support	\$	60,999.96
SU-AA054	Solution Support Engineer - Premium Support	\$	126,000.00
SU-AA056	Technical Account Manager - Premium Support	\$	60,999.96
SU-AA061	Named Support Engineer Add-on 10 Incident Pack - Premium Support	\$	144,000.00
SU-AA065	Flexible Credit - Flexible Service Offerings	\$	500.00
SU-AA996	Technology Support Engineer for SaaS - Premium Support	\$	60,999.96

EMEA			
SU-AA068	Single Service Request - Academic Support		\$ 880.00
SU-AA069	5 Incident Pack - Academic Support		\$ 3,600.00
SU-AA117	10 Incident Pack - Academic Support		\$ 7,000.00
SU-AA118	20 Incident Pack - Academic Support		\$ 13,500.00
SU-AA050	In-Country Resource - Premium Support		Varies by country
SU-AA052	Security Clearance - Premium Support		Varies by country
SU-AA053	Named Support Engineer - Premium Support		Varies by country
SU-AA054	Solution Support Engineer - Premium Support		Varies by country
SU-AA056	Technical Account Manager - Premium Support		Varies by country
SU-AA061	Named Support Engineer Add-on 10 Incident Pack - Premium Support		Varies by country
SU-AA065	Flexible Credit - Flexible Service Offerings		Varies by country
SU-AA996	Technology Support Engineer for SaaS - Premium Support		Varies by country

Asia/Pacific			
SU-AA068	Single Service Request - Academic Support		\$ 880.00
SU-AA069	5 Incident Pack - Academic Support		\$ 3,600.00
SU-AA117	10 Incident Pack - Academic Support		\$ 7,000.00
SU-AA118	20 Incident Pack - Academic Support		\$ 13,500.00
SU-AA050	In-Country Resource - Premium Support		Varies by country
SU-AA052	Security Clearance - Premium Support		Varies by country
SU-AA053	Named Support Engineer - Premium Support		Varies by country
SU-AA054	Solution Support Engineer - Premium Support		Varies by country
SU-AA056	Technical Account Manager - Premium Support		Varies by country
SU-AA061	Named Support Engineer Add-on 10 Incident Pack - Premium Support		Varies by country
SU-AA065	Flexible Credit - Flexible Service Offerings		Varies by country
SU-AA988	Enterprise Support Manager 10 hours- Premium Support		Varies by country
SU-AA989	Enterprise Support Manager 20 hours- Premium Support		Varies by country
SU-AA996	Technology Support Engineer for SaaS - Premium Support		Varies by country
		Total	\$